



2018 ANNUAL REPORT





## BEACON'S COLLECTIVE COMPASS

Beacon's Collective Compass guides us through every decision, ensuring we are always pointed true north, ever moving toward our vision.

It represents how our leaders and employees think, why we exist and what we hope to accomplish.

It is the essence of our brand – our purpose, our values and our promise.



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## CHAIRMAN'S REMARKS

RICHARD LEWIS

This financial year proved to be challenging not only to Beacon, but to the General Insurance industry across the region.

The extremely active hurricane season experienced by the Caribbean in the latter half of 2017, in particular Category 5 hurricanes Irma and Maria, left total devastation across several Caribbean islands. These catastrophic events had a definitive impact on the industry, as the increased frequency and severity of the events has led to increased costs associated with reinsurance protection on treaty renewals.

It is anticipated that the impact of these events have highlighted the importance of reinsurance cover and by extension the access to hard foreign currencies required to obtain it. Availability of foreign exchange through the designated channels continues to be a challenge and with the increasing occurrence and severity of natural disasters, access to reinsurance is vital to the sustainability of the industry and the quick recovery of economies affected.

Taking these events into consideration, Beacon's results for the financial year ending 30th June 2018 were commendable. The Company reported consolidated profit for the year attributable to the shareholders for the financial year ending 30th June 2018 of \$3.3m compared to \$12.1m for 2017. The gross claims incurred arising from these hurricanes amounted \$236m. Excluding these catastrophic event losses, the reported Profit before Taxation was \$16.8m compared to \$16.1m, an improvement from last year. Gross premium amounted to \$368m, marginally below the previous year.

We have marginally increased our policy count and aggregates from the previous year, however the decline in premiums is a

reflection of the prevailing soft market throughout the region. The Company reported a loss ratio of 62.3% (2017 - 63.4%). This favourable loss experience during a catastrophic event reflects both the strength of our reinsurance program and diversity of product lines.

We operated within challenging economic circumstances and still our team successfully reduced the management expenses from \$261m to \$254m with a combined ratio of 101.4%. The Company achieved a return on its investment portfolio of 3.36%. On the consolidated financial position as at year-end, total assets as at 30th June 2018 amounted to \$599m, growth of 0.5% from last year. Our total liabilities including our Policyholder reserves amounted to \$458m (2017- \$456m) and Net shareholders' equity amounted to \$141m (2017- \$139m). CariCRIS also reaffirmed our financial rating of A- in June 2018.

Beacon continues to make positive strides in the delivery of superior service to our customers with new products, technological innovation and value-added supporting services including accident-management and online policy management.

I take this opportunity to thank our Board of Directors, Management team and all staff for their support and valuable contributions. We remain always grateful to our customers for allowing us to serve you in the best way possible.

A handwritten signature in black ink, appearing to be 'Richard Lewis', written over a horizontal line.

RICHARD LEWIS  
Chairman



# CHIEF EXECUTIVE OFFICER'S REPORT

GERALD HADEED

## Trinidad and Tobago & Caribbean Economic Situation

According to the IMF World Economic Outlook released early October 2016, there is projected global growth at 3.1 percent this year, with risks weighted to the downside. Three key trends have influenced the near-term outlook at the global level:

First, the decline in commodity prices appears to have bottomed out. It is expected that these prices will remain at low levels and volatile. This means that oil-exporting countries like Suriname and Trinidad & Tobago will be hit hard. Trinidad's economy is under pressure despite some savings during the good times, making the task of rebalancing policies in response to the low energy prices even harder for the Government. On the positive side, low oil prices have benefited most other countries in the region because they import oil and fuel.

Second, the U.S. recovery has been softer than previously expected while uncertainty has risen in Europe, as countries there move to overcome the difficulties of economic recovery and managing the process of Brexit. This means the pickup in tourist arrivals in the last two years could reverse in most tourism-dependent economies in the Caribbean.

Third, global financial conditions have eased and global financial regulations tightened. In particular, interest rates in advanced economies are expected to remain low which would help reduce the debt servicing costs for Caribbean countries struggling with high debt.

At the same time, efforts to strengthen measures of anti-money laundering and countering financing of terrorism have

intensified, posing new challenges in globally interconnected markets, which have previously benefited the Caribbean.

## Regional challenges in the last year

Based on the last two years, global climate change appears to be accelerating the frequency and severity of catastrophic events. Major events such as Hurricane Maria and Irma swept across the Caribbean last year accounting for around US 50 billion in Insured losses, which has already had an effect on reinsurance agreements. Storms are only one part of a profound problem with serious implications for the Caribbean however. Earthquakes have become more frequent, flooding has become more severe and rising sea levels will adversely affect agriculture, fisheries, coastlines, and biodiversity.

Other challenges relate to struggling economies as some countries remain burdened by poor asset quality, low profitability, and insufficient capital.

## The evolution of our business

At Beacon, we view doing business in an economic downturn as an opportunity to revisit the efficiency and relevance of our processes and policies to ensure that our Customer Value proposition is met or exceeded. We fully expect that increased tech modernization will be the key to driving increased growth and efficiency for the insurance industry.

Insurers must now focus on two deliverables – Cost optimization and alignment of operations with changing customer expectations, both of which are achieved through technological innovation, advanced analytics and experimentation with new products and business models.

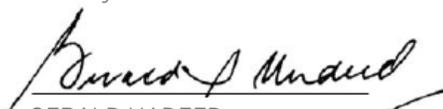
The value in process automation is clear as it enables fundamentally new business process improvement opportunities – such as once-only data capture, automated business rules validation and online self-service. Likewise, the business potential for Blockchain technology lies not so much in its technology substitution ability, but rather in its ability to enable new business process improvement opportunities. Adoption of this technology within the Caribbean has far-reaching implications for improvements in operational efficiency, claims handling and risk reduction but is at this time limited by the slow uptake in the region. Although automation will help improve business efficiency moving forward however, the question remains as to whether these changes will drive the necessary savings to offset the reduction in premium income that is being experienced.

Consumer expectations have also evolved rapidly, with increased expectations of convenience, value and innovation. In a world of little brand loyalty, heavy competition and increased connectivity, these expectations can only be met by those of us who remain nimble and willing to continually monitor and upgrade our business models, operating systems and products in order to deliver the enhanced value that our customers expect.

We at Beacon understand what the future of global commerce will look like and as the industry confronts a marketplace that is changing more drastically than ever before, we have positioned the company to effectively navigate the macroeconomic, social and regulatory changes likely to impact the industry in the future.

As always, I would like to sincerely thank our customers, shareholders and employees for choosing Beacon over the years and commit to ensuring that we continue to deliver on our promises to you because at Beacon, we keep our promises.

Thank you.

  
GERALD HADEED  
Chief Executive Officer



# C O R P O R A T E P R O F I L E

## Who We Are

The Beacon Insurance Company Limited is ranked as the fourth largest insurer in Trinidad and Tobago. Our roots go back to 1972 when Mr Aziz Hadeed founded The Caribbean Insurance Company, passing the proverbial baton to his son, Gerald Hadeed, who sits at the helm today. The company was rebranded as The Beacon Insurance Company in 1996. The early years of the company were characterised by direct personal relationships between Aziz and his clients, rather than through Brokers and after 45 years of cumulative growth, Beacon is now a regional player with Branch Offices and an Agency network that spans Trinidad & Tobago, Barbados, Grenada, St Lucia, St Vincent & The Grenadines, St Kitts & Nevis, and Dominica. Beacon therefore enjoys a reputation as an emerging giant in the regional insurance industry.

## What We Do

Our Purpose at Beacon is to “help our customers achieve their goals and to recover from setbacks through the compassionate delivery of our services.”

The exceptional skills of our team of 200+ financial, technical, administrative, and relationship-building experts make this a daily reality for customers who depend on our understanding and compassion. Led by an experienced and qualified management team, we underwrite all major lines of general insurance for both individual and institutional clients, including:

- Motor (Private and Commercial)
- Property (Private and Commercial)
- Group Health and Employee Benefits
- Accident and Casualty
- Marine Cargo and Hull
- Engineering
- Bonds

## Our Financial Strength

CariCRIS, the regional ratings agency (and a subsidiary of Standard & Poor), has reaffirmed Beacon's a CariA- rating, and identified our strengths as:

- Good financial asset credit quality and a well-diversified investment policy
- Prudent risk management practises evidenced by healthy capitalisation and solvency ratios
- Conservative risk-retention policies
- Improved financial performance supported by good geographic and product diversity

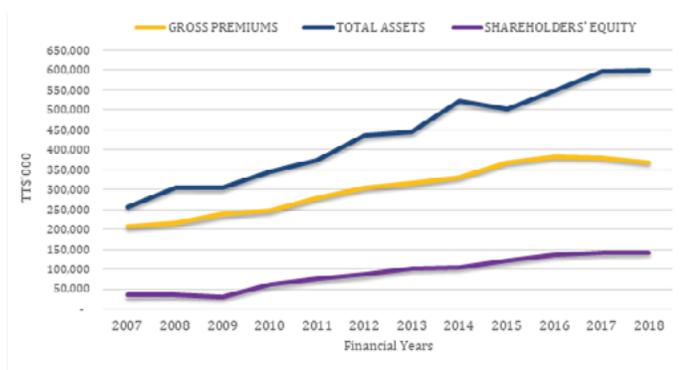
This rating is a world-class testimonial to our level of creditworthiness and our ability to meet ongoing insurance obligations. Our high financial-asset credit quality and good diversification of our investment portfolio are likely to cushion the impact of unexpected shocks to any single country or security in the seven countries throughout the Caribbean Region in which we operate.

## Beacon Insurance Performance Indicators

Our conservative risk-retention and solvency ratios in all these territories are above the minimum regional regulatory requirement of 120%. Beacon's capital strength is also enhanced through its Reinsurance Program.

Our current providers include two of the world's largest reinsurers, Hannover Re and Munich Re. Their collective expertise, financial strength and risk management capabilities are invaluable to us, and add a superior level of stability to the Company's operations. Beacon focuses on achieving growth and profitability through effective risk management, intensified marketing, and customer retention. This improved brand awareness has translated into the overall premium growth we enjoy, particularly in the T&T market.

The company reported consolidated Total comprehensive income for the financial year ending 30th June 2017 of \$14.5m with a return on equity of 10.7%. Gross premiums amounted to \$380m with a loss ratio of 63.3% and a combined ratio of 96.4%. The Company achieved a return on its investment portfolio of 3.32%. On the Consolidated financial position



as at year-end, Total assets as at 30th June 2017 amounted to \$597m, growth of 9.1% from last year. Our total liabilities including our policyholder reserves amounted to \$457m. Overall, the financial results for the current year ending 30th June 2017 are commendable as we continue to maintain our market share albeit within declining market rates and reduced insured's cover.

## Our Claims Record

Over the last 10 years, Beacon has paid out over 150 million US dollars in claims regionally, not including catastrophic events such as Hurricane Ivan and the more recent and violently destructive, Hurricane Maria which accounted for some 30 million US dollars in 2017. Our clients understand that we consider it our duty to pay legitimate claims – and pay them quickly – which is why accessibility is a key feature of our operation. Beacon's spread of branches, agencies and even online facilities are carefully planned to ensure that our customers can find us easily when they need to, allowing us to enjoy above-average customer renewals and genuine word-of-mouth referrals from customers who are happy with their Beacon experience.

## Operational Design

Beacon's operations have been designed around the company's promise to deliver a convenient and caring customer experience. We continually monitor and measure the delivery of our services

to our customers and re-calibrate our processes to ensure an optimal customer experience. We are now considered leading players in the digital marketplace as we strive to serve and support our customers in their transition to an online journey and continue to invest heavily in the delivery of our promise of convenience. Beacon can now include in our portfolio of achievements:

- A modernized Policy Administration System which allows complete visibility and control of both documents and work-in-progress as they pass through different divisions within the Company.
- Mobile and online services, including an app and the only customizable and regional online quoting system for private motor insurance.
- Constant measurement of our service levels at a transactional level using customer feedback.
- Accident management services provided to our clients aimed at simplifying and expediting the Claims process. Only three insurers regionally have signed up for this service, Beacon being one of them and also the main driver of its implementation in the TT market.
- 24-hour Roadside assistance services made available to all motor policyholders
- Premium financing capability, allowing customers a 12-month period over which their premiums can be paid.

## We're Still a Family

Growth has not taken away the family atmosphere at Beacon. A friendly and caring attitude toward others is in the DNA of the Company culture. This is why we have families who've been insuring directly with us for over 45 years. Grandparents began with Aziz in the 1970's and the third generation are still insuring with Beacon. They know first-hand that our business model is built on a promise to pay legitimate claims quickly, so that our valued Customers can recover from setbacks through the compassionate delivery of our services.

# DIRECTORS

## Richard Lewis

### Non-Executive Chairman



He is a past President of the Trinidad & Tobago's Manufacturer's Association, Trinidad and Tobago Gymnastic Association; and a past Chairman of Cabinet Appointed Committee, Printing & Packaging Industries Council.

During the past 20 years, Richard has successfully supported several local as well as international companies in defining and implementing their business strategy in the Caribbean, particularly Trinidad & Tobago and Jamaica.

Mr. Lewis received his HBA in 1974 from the Richard Ivy School of Business, University of Western Ontario and is a graduate of Newcastle Institute of Technology (1969) and St Mary's College, Port of Spain (1968).

His experience started in 1974 in T. Geddes Grant Limited, Fire & Security (1982) and Label House Group Limited since 1986. He is currently also Chairman at LH Group Limited and Prestige Business Publications Limited.

He is also a board member of Republic Securities Limited, Republic Wealth & Asset Management Limited, Republic Bank (Guyana) Limited, Republic Bank (Grenada) Limited, Ceramic (Trinidad) Limited, Stuart Brothers (W.I.) Limited, Seven Seas Water (Trinidad) Unlimited and GISCAD Limited.

## Avinash Persaud Independent Director



Professor Avinash Persaud was appointed to the Board of Beacon as a non-executive Director and chair of the Board's Audit Committee in August 2012. Professor Persaud was the Global Head of Foreign Exchange and Commodity Research at J.P. Morgan from 1993 until 1999 when he took the position of Managing Director of State Street Bank & Trust, a U.S.-based Fortune 500 Company. Starting in 2003, he also served as Interim Director at GAM London Ltd for two years. Professor Persaud currently sits as a Chairman on several boards worldwide, including Elara Capital PLC (UK), Paradise Beach Ltd. (Barbados), International Capital Ltd. (UK) and is also a Director of RBC Latin America & the Caribbean. He was a member of the UK Treasury's Audit and Risk Committee in 2008 and Chairman of the regulatory sub-committee of the United Nations High-Level Panel of Financial Reform.

## Christian Hadeed Non-Executive Director



Mr. Christian Hadeed is a Trinidadian businessman who emerges from an insurance background having worked with the Beacon Insurance Company Limited for almost 20 years. He held several positions within the company including Claims Executive and Licensed Loss Adjuster, and eventually joined the Board of Directors in 2010, serving as Chairman from 2013-2015. Christian has been an active member of Beacon's Executive Management Team as well as the Claims, Re-insurance, and Investment committees and now holds a position as a Non-Executive Director of Beacon.

Christian is a Co-Founder and Director of the recently refurbished St. Christopher's Service Station and Quick Shoppe Plus located on Wrightson Road in Port of Spain. He is also a Director of One Yoga Trinidad & Tobago and Float Trinidad. He is currently employed with WiPay, a newly launched FinTech company that promises to revolutionize online payments in the Caribbean. He holds a Bachelor's Degree in Business Administration (International Business Major) from Chapman University, California.

## Christopher Woodhams

### Executive Director



Chris's career in Information Technology began after he had obtained his BSc in Computer Science from Nottingham University in the UK and landed a job with the large conglomerate, Vanity Fair. During the three years that he worked there he developed and honed his skill in systems programming and project management on IBM products.

He returned to Trinidad and joined Fujitsu Caribbean as a Systems Consultant. Chris's IBM experience in the UK was highly prized by Fujitsu since it gave the company an opportunity to provide additional services to its existing customers and attract new ones. Consequently he worked in a wide cross-section of industries including finance which gave him the exposure that would be needed when he eventually came to Beacon almost four years later.

Chris was hired by Beacon with a mandate to develop strategic technology plans to ensure Beacon is known as a leader in technology utilization. He quickly realized that to achieve the vision of the new CEO he had to build a whole new infrastructure from the ground up. He proceeded, in collaboration with the management team and board of directors, to source and lead the implementation of core business software applications and establish local and regional networks, management accounting systems and IT Disaster Recovery Plans. In July 2011, he was made Chief Information Officer and appointed to the Board of Directors. In 2015, Chris was promoted to the position that he holds today, Chief Operating Officer at Beacon, continuing to ensure that the company's mandate is achieved.

## David Hackett

### Independent Director



Mr. David Hackett is a career banker with more than 30 years' experience in banking and finance, having held senior positions in local, regional and international banks.

Over the years, Mr. Hackett has held several leadership positions at RBC/RBTT in the fields of Commercial Lending and Corporate Banking, including General Manager - Personal and Commercial Banking; General Manager - Corporate and International Group; Director, Corporate, Personal and Commercial Banking, Head of Barbados, Suriname and EC Region and Head, Personal and Business Banking. In each of these roles, he was responsible for leading and setting strategy across RBC's Caribbean operations to drive a high level of performance and sustainable value creation for RBC's shareholders.

At a senior governance level, he is a former Chairman of the Board of Directors of RBC Royal Bank Barbados Limited, Royal Bank Suriname, N.V., RBC Royal Bank N.V., RBC Royal Bank International N.V., Royal Bank Aruba N.V., RBTT Grenada Limited and RBTT Caribbean Limited. He is also a former board member of RBC Royal Bank (Trinidad) Limited, RBC Royal Bank (Jamaica) Limited, Petroleum Company of Trinidad & Tobago (Petrotrin), Trinmar Ltd and Trinidad & Tobago Oil Company Limited (TRINTOC).

Mr. Hackett holds a B.Sc. degree in Economics from the University of the West Indies and a wealth of knowledge in the financial services industry and has since exited the world of corporate business in favor of imparting his expertise as a Director on Beacon's board since 2016.

## David Small

### Independent Director



With more than two decades of energy policy and strategic experience, Mr. David Small plays a key Executive role at an emergent energy firm in Trinidad and Tobago as it relates to the global market positioning of the company. In addition to this, he served as an Independent Senator until November 2018 in the Parliament of Trinidad and Tobago.

In his new role as a member of the Board of Directors of Beacon, Mr. Small's broad-based strategic experience and extensive market knowledge have been directed towards developing a strategic roadmap for both the long-term future and realtime support of critical company initiatives.

Mr. Small has served in several senior positions in the Government of Trinidad and Tobago, including Director of Policy and Performance at the Ministry of Energy, as an advisor and spokesperson with a focus on energy policy, strategy and relationship management. He served on the Board of Directors of the National Gas Company of Trinidad and Tobago (NGC) for nine years (2002-2010) where, amongst other roles, he was the Chairman of the Board's Finance Committee overseeing the company's capital expenditure decisions. From 2008 to 2010, Mr. Small was also Chairman of the Board of the two special purpose subsidiaries of the NGC that held the company's shareholdings in the Atlantic LNG complex and from 2008 to 2010 was a Director on the board of Phoenix Park Gas Processors Limited.

Apart from his activities in the public sector, Mr. Small has considerable experience in private enterprise as a consultant, providing energy-centric strategic advisory and business development services to clients in the USA and Europe. He has provided independent professional consulting services to various clients in the oil and energy sector on a wide range of matters and is an established speaker at major international energy conferences, delivering technical papers and presentations on varied energy policy and strategy matters.

Mr. Small holds an MBA from Middlesex University in London, a Post-Graduate Diploma in Natural Gas Economics and Management from the College of Petroleum and Energy Studies in Oxford (now Oxford-Princeton) and a Diploma in Public Administration from the University of the West Indies (St. Augustine).

## Gerald Hadeed

### Executive Director



Mr. Hadeed began his insurance career over three decades ago in the family business. Son of the late Aziz Elias Hadeed, founder and owner of the Caribbean Insurance Company, Gerry continues to embody the spirit of his father in his ability to transform his vision into action. Today, Caribbean Insurance Company Ltd has grown into The Beacon Insurance Company Ltd., a company that can boast of being one of the largest family-owned insurance companies in the Caribbean, reporting increased premium growth over the last eight years.

His two-year stint in Government, first as Minister of Communications and then as Minister of Tourism, is testament to his widely recognized business acumen and patriotism. Prior to his time in politics, Gerry was actively sought after by organizations across various industries for his wealth of experience and knowledge of business management and strategy. He has served on the boards of many institutions in several capacities ranging from Director to Chairman, including the Airport Authority of Trinidad & Tobago, CGH Limited, Trinidad Energy Investments Limited, T&T Unit Trust Corporation, NGC, Phoenix Park Gas Processors Limited just to name a few. His extensive experience in insurance in Trinidad and Tobago has also allowed him to make insightful, meaningful contributions to the regulations governing the industry.

In 2015, Gerry re-assumed the position of Chief Executive Officer at The Beacon Insurance Company Ltd., and in this capacity not only intends to propel the growth of the company and

industry, but also to positively affect the communities in which his company operates through demonstrated commitment to the fields of sport, health and education. As the inaugural sponsor and continuing supporter of the prestigious Caribbean Cycling Event – “Beacon Cycling on the Avenue”, Gerry, through Beacon, is well known for his contribution to that sport in particular. He also serves as a member of the National Self Help Commission, an organization geared to the empowerment of communities to improve their living conditions and makes regular contributions to social causes including the Cotton Tree Foundation, The Oasis Tobago Foundation, Scotiabank's Women against Breast Cancer Project, and the Unit Trust's activities to raise awareness of HIV/AIDs.

Visionaries are those who base their leadership on an inspirational, positive picture of the future as well as a clear sense of direction as to how to get there. From his entrepreneurship in insurance, energy, health-care, real-estate and the telecommunications sectors, Mr. Hadeed continues to exemplify that he is a true visionary,

## Lindsay Gonsalves

Executive Director



Lindsay Gonsalves was appointed to the Board of Directors of Beacon in July 2006. He has been with the Beacon Group of Companies for over 10 years and is also a Director of Secure Plus Ltd. In 1995, Mr. Gonsalves, who worked as a Financial Consultant to the Caribbean Insurance Company Ltd, was appointed as its Financial Controller. Consequently, he was instrumental in guiding Caribbean Insurance in its transition to Beacon in 1996. Mr. Gonsalves holds an ACCA designation and is currently a fellow member of the ACCA of England and Wales and a member of practice of the Institute of Chartered Accountants of Trinidad and Tobago.

## Patricia R. Bryan

Executive Director



Patricia R. Bryan has been a Director at Beacon from its inception in 1996. Prior to being appointed to Director of Beacon, she was also a director at Beacon Holdings Ltd, Northwest Premium Finance Ltd, The Beacon Asset Management Ltd, Beacon Finance Ltd and Beacon Technology Ltd.

Mrs Bryan's career began in 1980 with Caribbean Insurance Company Ltd and it is this wealth of experience that has afforded her the ability to function effectively on the above-mentioned boards. She also serves as a member of the Group's Audit and Investment Committee. Prior to entering the insurance industry, Mrs Bryan was employed in the commercial banking sector with the Bank of Nova Scotia in Trinidad, Canada and the Bahamas. She has also worked with the Roy West Banking Group of Companies in the Bahamas.



# CORPORATE INFORMATION

## Executive Management Team



**Adlyne Griffith**  
MBA  
Head of Training and Development



**Anouk Lee Wo-Mollenthiel**  
BBA, CAMS  
Head of Compliance,  
Corporate Secretary



**Camille Pereira**  
BBA, MBA  
Vice President, Insurance Operations



**Christopher Woodhams**  
B.Sc, HND  
Chief Operating Officer



**Deborah Ann Modeste-Clarke**  
LOMA, FLMI  
Regional Manager, Group Services



**Kimberley Contant**  
FCCA, CA  
Chief Financial Officer



**Michelle Fuller**  
MCSE, HR Generalist  
Senior Manager, Human Resources



**Nicholas Garcia**  
MICIA (Dip), PLAP (Cert.)  
Senior Manager, Claims



**Nisa Dass**  
B.Sc, MBA  
Senior Manager, Corporate Services



**Renato Lezama**  
ARM, AIS  
Vice President, Technical Operations



**Nazra Ali** B.A, MBA  
General Manager,  
North West Premium Finance Ltd

## REGIONAL MANAGEMENT

**Brian Hennis**  
General Manager, Barbados

**Anthony Joseph** ACC. DIR  
Agency Manager, Dominica

**Molly Roberts**  
Branch Manager, Grenada

**Gary DaSilva**  
Agency Manager, St Kitts & Nevis

**Joralia St. Louis** BSC. DIP. INS  
Branch Manager, St Lucia

**Keith Boyea** DIP, BA  
Agency Manager, St Vincent

## REINSURANCE BROKERS

Aon Benfield

## PRIMARY INSURERS

Hannover Rückversicherung  
Aktien Gesellschaft

Münchener Rückversicherungs  
Gesellschaft

## AUDITOR

BDO

## BANKERS

**Barbados**  
CIBC First Caribbean  
International Bank  
Republic Bank Limited

**Dominica**  
Bosilil Bank Limited  
RBC Bank Limited  
National Bank of Dominica  
Limited  
Scotia Bank Limited

**Grenada**  
Republic Bank Limited  
RBC Bank Limited  
Grenada Co-operative Bank  
Limited  
Scotia Bank Limited

**St. Lucia**  
RBC Bank Limited  
Scotia Bank Limited

**St. Vincent**  
Bank of St. Vincent and the  
Grenadines  
RBTT Bank Limited  
Scotia Bank Limited

**St. Kitts**  
RBC Bank Limited  
Scotia Bank Limited

**Suriname**  
Republic Bank Limited

**Trinidad & Tobago**  
First Citizens Bank Limited  
Republic Bank Limited  
RBC Bank Limited  
Scotia Bank Limited

# BEACON IN THE COMMUNITY



## A Beacon that truly shines above all others

Over the last year, Beacon was able to achieve great things through demonstrated commitment to our brand. With the clear understanding of our promises to the communities in which we operate, we were able to truly connect with our markets and become part of their lives.

Our greatest challenge for the year lay with the Dominican public. After the country was left reeling from Hurricane Maria, Beacon deployed a response team within two weeks at ground zero, ensuring that our customers and regional team had the necessary support and assurance that we would keep our promises, and within 6 months' time we were able to push through with both registration and agreement of all claims. With the overwhelming support from our staff members as well, a substantial number of relief items were shipped across for our team in Dominica and their families, to help them as they internalized the magnitude of what had happened. Despite it being a terrible experience by all accounts, we were nevertheless honored to be given the opportunity to understand that kind of loss and more so, to help them to rebuild.



Dominica Relief Effort



Port of Spain Lighthouse

On a much brighter note, in Grenada and St. Lucia we hosted several very successful Movie Nights in some of the communities in which we operate, offering an opportunity for families and neighbors to enjoy some quality time together and re-connect with each other.

Last but certainly not least our flagship event, Beacon's Cycling on the Avenue, went off without a hitch in its 20th installment, bringing together world-class cyclists for a night of non-stop action and adrenaline. Staff, customers and sports enthusiasts alike all came together to celebrate this festival of speed with the cyclists, cheering them on with a united voice. In Trinidad as well, we were able to officially "adopt" and restore brilliance to the Port of Spain lighthouse, a national landmark that has special meaning for us at Beacon. For the first time in many, many years, the lighthouse was lit once again giving new life to a robust and enduring structure that has maintained its presence over the years as a staple of the Port-of-Spain cityscape.



Movie Night



Cycling on the Avenue



# GOVERNANCE REVIEW

## Commitment to Good Governance

Beacon is committed to achieving and maintaining the highest standards of corporate governance and in so doing voluntarily complies with the Trinidad and Tobago Corporate Governance Code (TTCGC). The code is principally for listed companies, and as such, Beacon is not obliged to or in some respects able to adopt completely.

Beacon is committed to adopting best practice governance processes and therefore chooses to apply the code to its operations as far as it is applicable and appropriate, for a professional body incorporated by the Companies Act of T&T and as a financial institution regulated under the Insurance Act Chapter 84:01.

Beacon continues to review annually its corporate governance framework to ensure that the structures, systems and processes, culture and values are aligned to the achievement of its strategic objectives.

Beacon's corporate governance framework is articulated in a formal Board Charter which is reviewed every two years. The Charter is designed to be used in conjunction with other policies and procedures documented by the Company. It is based on the following key elements:

- Role and responsibility of the Board.
- Role and responsibility of Board committees.
- Director term limits.
- Commitment to ethics.
- Board composition.
- Conflicts of interest and disclosure.
- Compensation of the Board.
- Decision making within the Board.
- Board performance and effectiveness.

Beacon recognizes its fiduciary duty to all stakeholders and is committed to its core values which include promoting business flexibility, innovation, fairness and keeping its promises.

## Ethical Conduct

The Board commits itself and its members to ethical, businesslike, and lawful conduct, including proper use of authority and appropriate decorum.

Directors have a statutory duty to avoid actual or potential conflicts of interest. When a Director becomes aware of a situation which does or could create a conflict of interest, or has an interest in an existing or proposed transaction in which the Company also has an interest, then that Director is required to notify the Board in writing of the situational or transactional conflict as soon as possible and, in any event, prior to any conflicted transaction being conducted.

In instances where a conflict of interest exists, the Director or Officer is required to recuse themselves from decision making in writing to the Corporate Secretary.

Directors have a continuing duty to update the Board on any changes to their external appointments which, by way of further check, are reviewed by the Board on an annual basis. The interests of new Directors are reviewed during the recruitment process.

All Directors and Officers of the Company are subject to the Connected Party Policy which requires disclosure of conflicts of interest and includes provisions for management of any such disclosed conflicts. Oversight of the policy and its processes reside with the Group Audit & Risk Committee. Compliance with the policy is monitored by the Compliance Unit.

All the employees of the company including the Board of Directors are subject to the Code of Ethics and Professional Conduct as well as the Conflict of Interest policy. We are in the process of updating the Code of Conduct and Ethics Policy.

## Whistleblowing

The Company adopted a Whistleblowing Policy<sup>1</sup> during the year under review. The Policy sets out the Company's written, formal whistle-blowing policy, consisting of responsible and effective procedures for disclosure or reporting of misconduct and impropriety so that appropriate remedial action can be taken if concerns are legitimate.

Objectives include:

- Provide avenues for employees to raise concerns and report same,
- Provide a means for reporting through a discreet and confidential channel,
- Reassure employees that they will be protected from punishment or unfair treatment for disclosing concerns in good faith in accordance with this procedure,
- Ensure appropriate oversight by the Board's Group Audit & Risk Committee, Board of Directors,
- Promote, build and strengthen a culture of transparency, integrity and trust within the organization.

As part of the Policy, the Company provides an independent third-party whistleblowing helpline, which allows employees and other stakeholders to report concerns about any suspected wrongdoing or unethical behavior occurring within the business or about the behavior of individuals without fear of harassment, intimidation, victimization or reprisal. Communication in any form of medium are treated confidentially and anonymously.

## Risk Management and Internal Control

The Board is responsible for the alignment of strategy and risk, and for ensuring the company maintains a sound system of risk management and internal controls. We continue to drive improvements to our risk management processes and systems, which are designed to effectively manage, rather than eliminate, the risk of failure to achieve business objectives. Beacon has a robust governance and internal control framework.

## Board of Directors

The Board of Directors has oversight and accountability for the long-term success of Beacon. The overarching aim is to

create sustainable value for the benefit of its stakeholders.

Responsibilities include:

- Reviewing and guiding corporate strategy, major plans of action, annual budget and business plans,
- Ensuring the company has the appropriate organizational structure in place to achieve its strategic objectives,
- Selecting, compensating, monitoring and, where necessary, replacing key executives and overseeing succession planning,
- Ensuring the integrity of the Company's accounting and financial reporting systems, including the independent audit, and that appropriate systems of control are in place, in particular, systems for risk management, financial and operational control, and compliance with the law and relevant standards,
- Overseeing material commitments, including capital expenditures,
- Overseeing the process of disclosure and communications with shareholders,
- Setting the tone at the top for the company,
- Promoting a culture of integrity, ethical behavior and corporate values in keeping with the Company's Code of Conduct,
- Ensuring the adoption of appropriate corporate governance practices, monitoring its effectiveness and making changes as needed.

It is led by a non-executive Chairman, who is appointed by the shareholders subject to the approval of the Central Bank of Trinidad & Tobago (CBTT). The Chairman of the Board is responsible for:

- Providing leadership to the Board and maintaining a professional environment that supports open communication.
- Ensuring board members, when appointed, participate in an induction program and, as needed, ensure additional education or training programs.
- Ensuring that Board meetings and the Annual General Meeting are conducted in an efficient and effective manner.
- Ensuring board members receive all information necessary for them to perform their duties and there is sufficient time for consultation and decision-making.

<sup>1</sup> Approved by the Board February 28, 2018

- Championing of the strategic agenda at Board deliberations.
- Setting the agenda for Board meetings in conjunction with the Executive Director.
- Working with the Chief Executive to develop targets and performance metrics against which his or her performance is assessed.
- Ensuring the Board satisfies its duties.
- Ensuring the Board has meaningful and regular contact with the Executive Management Team.
- Consulting with external advisors appointed by the Board.

- Company visits; and
- External training where appropriate, particularly on matters relating to the role of a Director and the role and responsibilities of Board committees.

The Company maintains a Directors' & Officers' liability insurance policy in respect of certain liabilities and defense costs.

## Board Structure and Composition

As at the date of this report, the Board has seven members: the Chairman, two independent Non-executive Directors, one Non-executive Director and three Executive Directors. The names of the Directors serving at the end of the year and their biographical details are set out on pages Page 9 to Page 14. All Directors listed served throughout the year except for two departures from the Board: Lindsay Gonsalves served as Executive Director and Chief Financial Officer until his retirement on May 14, 2018 and Avinash Persaud our former Independent Non-Executive Director, also stepped down on May 31, 2018 after serving on the Board for almost six years. The Board is in the process of reviewing its composition and is seeking to increase its membership.

## Induction

On joining the Board, a Director receives a tailored induction to suit the individual's background and experience. This includes:

- Meeting with the Chairman.
- A comprehensive induction pack with background information about Beacon, in addition to a number of other governance-related issues.
- A briefing with the Corporate Secretary who is responsible for facilitating the induction of new Directors as to their roles and responsibilities.
- Meetings with the Chief Executive and with relevant senior executives to be briefed on the Group strategy and each individual business portfolio.

## Balance and Director Independence

Beacon is committed to ensuring that the Board and its Committees have an appropriate composition and blend of backgrounds, skills, experience and personal attributes to discharge their duties effectively. No one individual dominates decision-making.

The Board keeps its membership, and that of its Committees, under regular review to ensure an acceptable balance is maintained. It is satisfied that all Directors have sufficient time to devote to their roles and that undue reliance is not placed on any individual.

Beacon recognizes the importance of having independent directors on the Board. For the reporting period, four<sup>2</sup> directors were classified as "independent". In determining directors' independence, Beacon subscribes to the definition of directors' independence as articulated in the CBTT Corporate Governance Guidelines (2007) and the Trinidad and Tobago Corporate Governance Code (2013).

These Directors do not participate in performance based incentive plans. The Chairman and independent directors are paid fees that are determined by benchmarking against organizations of similar size and nature of business.

The Board and its Committees are supplied with regular, comprehensive and timely information in a form and quality that enables them to discharge their duties effectively. All Directors are able to make further enquiries of the Executive Directors or management whenever necessary, and have access to the services of the Corporate Secretary.

The Directors ensure that at Board meetings, they have access to the best possible insurance, management and financial advice during their deliberations. If necessary, Directors may seek independent professional advice at the Company's expense.

<sup>2</sup> Avinash Persaud stepped down from the Board on May 31, 2018

## Board Effectiveness Reviews

The Board believes that the effectiveness review process provides a valuable opportunity for improving effectiveness and gives the Board a mechanism for constructive group feedback to help Directors improve their ability to contribute to the work of the Board. The Board undertook an internal review in FY 2017 and continues its work on the developmental areas identified. An externally facilitated effectiveness review is expected to be undertaken in FY 2020.

## Succession Planning

The Board is ultimately responsible for succession planning for directorships and during the year the company's focus was on key executive management roles. The Board is continuing to allocate significant time to succession planning and talent development at the executive level.

## (Re)appointment of directors

Under the company's Articles of Association, each director is required to retire at each AGM but shall be eligible for re-appointment. All directors presently serving on the Board will offer themselves for re-appointment at the 2018 AGM. There exists no maximum tenure limitation for serving as a Chairman or member of the Board.

## Meeting of Directors

For the financial year, the Board met on five occasions to deal with routine business. Additional meetings were convened as necessary for special business or specific matters such as major transactions.

**Attendance at Board meetings during each Director's period of service in FY2018 is set out in the table below:**

Directors	Sep 18, 2017	Dec 13, 2017	Feb 28, 2018	May 16, 2018	Jun 29, 2018
R. Lewis	✓	✓	✓	✓	✓
G. Hadeed	✓	✓	✓	✓	✓
C. Hadeed	✓	✓	✓	✓	✓
P. Bryan	✓	✓	✓	✓	✓
D. Small	✓	✓	✓	✓	✓
D. Hackett	✓	✓	✓	✓	✓
A. Persaud <sup>3</sup>	✓	abs	✓	abs	n/a
L. Gonsalves <sup>4</sup>	✓	✓	✓	n/a	n/a
C. Woodhams	✓	✓	✓	✓	✓

<sup>3</sup> Stepped down from the Board on May 31, 2018

<sup>4</sup> Retired from the Board on May 14, 2018

When a Director is unable to participate in a meeting, either in person or remotely, the Chairman solicits his views on key items of business ahead of time, in order that these can be presented at the meeting and contribute to the debate.

At each meeting the following standing items (inter alia) are reviewed and discussed:

- Strategic matters.
- Management accounts and financial commentary.
- Operational reports from each division.
- Legal, company secretarial and regulatory matters.
- Board committee matters.
- Investment portfolio management.
- Corporate affairs.
- Treasury matters.

Review of:

- Minutes of previous meetings.
- Implementation of actions agreed at previous meetings.

## Board Committees

In line with the Code, the Board delegated certain responsibilities to Board committees, to assist the Board in carrying out its functions and ensure that there is independent oversight of internal control, risk management and executive remuneration. All Board committees are supported by the Corporate Secretary.

The following are the established Board committees:

- Group Audit and Risk Committee (GARC).
- Compensation and Human Resources Committee (CHRC)<sup>5</sup>.

Each committee is governed by a formal Charter, approved by the Board, outlining its objectives, remit and powers. These are reviewed at least annually. Minutes of all meetings of the Committees are made available to all Directors and feedback from each of the Committees is provided to the Board by the respective Committee Chairs at Board meetings.

### Group Audit and Risk Committee (GARC)

The Committee consists of four members and is led by an Independent Director.

The responsibility of the Committee, including oversight of its subsidiary operations, is to:

- Monitor the integrity of the financial reporting process.
- Review the Group's internal control and risk management systems.
- Review the effectiveness of the external and internal audit process.
- Oversight of senior management's activities in managing credit, market, liquidity, operational, legal and other risks.
- Review of investments and transactions that could adversely affect the company.
- Monitor management and staff compliance with laws, regulations and guidelines.

Quarterly meetings are scheduled to review the financial reporting process, the system of internal control, the audit process and the Company's process for monitoring compliance with laws, regulatory directives and guidelines. Seven meetings were held for the financial year.

All meetings of the Committee are attended by the Chief Financial Officer, Senior Internal Auditor, Head of Compliance and Corporate Secretary. The Chief Executive Officer and Chief Operations Officer, normally attend all meetings by invitation. The external auditors attend Committee meetings as necessary and a private meeting is routinely held with the internal and external auditors to afford them the opportunity of discussion without the presence of management.

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<sup>5</sup> Formerly Compensation Committee

Attendance to committee meetings during each Director's period of service in FY2018 is set out in the table below:

Directors	Sep 13, 2017	Oct 23, 2017	Dec 6, 2017	Feb 22, 2018	May 9, 2018	May 18, 2018	Jun 27, 2018
D. Small (Independent Committee Chairman)	✓	✓	✓	✓	✓	✓	✓
R. Lewis	✓	abs	✓	✓	✓	✓	✓
D. Hackett	✓	✓	abs	✓	✓	✓	✓
P. Bryan	✓	✓	✓	✓	✓	abs	✓

The Committee Chairman recommends to the Board the Committee's reasonable satisfaction that internal controls are functioning properly in the areas reviewed by Internal Audit and that the risk corrective actions identified for implementation by management have been addressed.

The financial statements and activities were audited by external and independent Auditors Binder Dijker Otte (BDO) Trinidad & Tobago Ltd. The fees paid to the auditors are reflected in the financial statements. BDO also provides tax advisory services to the Company. No other work was performed by the Auditors for the Company and the Board is satisfied that they have performed their duties in a transparent and objective manner.

## Compensation & Human Resource Committee (CHRC)<sup>6</sup>

The committee consists of four members and is led by an Independent Director. The committee was renamed on September 18, 2017 to the Compensation and Human Resource committee in keeping with the Central Bank of Trinidad & Tobago Governance Guidelines which identifies mandatory committees of the Board. The responsibility of the Committee is to assist and advise the Board on its oversight responsibilities, including subsidiary operations, in relation to the:

- Planning for the succession of directors.
- Compensation of the Chief Executive Officer, executive directors and other senior management.
- Fees to be paid to Independent Directors.
- Organizational structure in line with BICL Group strategic objectives.
- Selection and retention of senior management.
- Planning for the succession of senior management.
- Professional development for senior management.
- Incentive compensation plans and equity-based plans.
- Human resource strategies.
- The management of pension plans for employees;
- Any additional matters delegated to Compensation and Human Resources Committee by the Board.

Four meetings were held for the financial year.

Attendance to committee meetings during each Director's period of service in FY2018 is set out in the table below:

Directors	Sep 18, 2017	Dec 13, 2017	Feb 28, 2018	May 16, 2018
D.Hackett(Independent Committee Chairman)	✓	✓	✓	✓
R. Lewis	✓	✓	✓	✓
D. Small	✓	✓	✓	✓
A. Persaud	✓	abs	✓	abs

<sup>6</sup> Formerly Compensation Committee

# TRINIDAD & TOBAGO CORPORATE GOVERNANCE CODE (TTCGC) – APPLICATION AND CORPORATE GOVERNANCE DISCLOSURE SUMMARY

The Beacon Insurance Company Limited being committed to full adherence to the Code however recognises there may be instances of departure from the Code. Therefore a schedule is set out below identifying where there has been full compliance and instances where there has been departure from the Code.

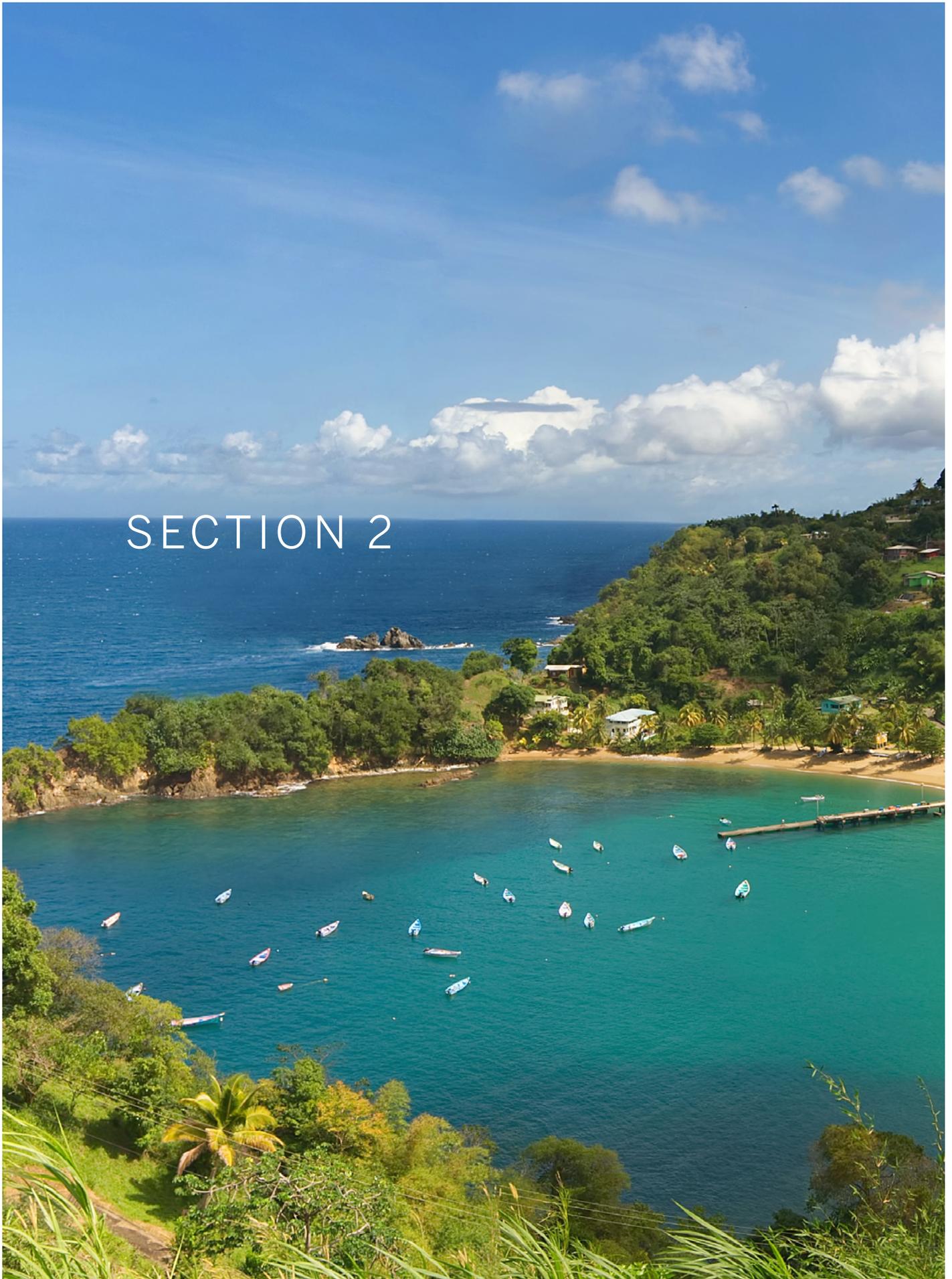
Table 1: TTCGC Application Summary

	Applied	Partial	Reference	Comment
<b>Principle One: Establish a Framework for Effective Governance</b>				
1.1 The Board should establish and make publicly available a clear outline of its roles and responsibilities, including any formal delegations to Management.	✓		Page 20	The Board fulfills its key functions in accordance with Board Charter.
1.2 The chairperson of the Board should be a non-executive Director and preferably an independent Director. Where the chairperson of the Board is not an independent non-executive Director, the Board should appoint a lead independent Director.	✓		Page 20	
1.3 The Board should demonstrate ethical leadership, which includes commitment to high ethical standards and responsible decision-making.		✓		Explicit in HR Policy Manual – Code of Ethics & Professional Conduct and Conflicts of Interest. Connected Party Policy – Disclosure of interests.
1.4 The Board should ensure that it is supplied with information in a timely manner, in a form and of a quality appropriate to enable it to discharge its duties effectively.	✓			The Board defines what information it requires and ensures all reports are of a high standard and received on a timely basis.
1.5 The Board should take into account the legitimate interests and expectations of all stakeholders. There should be active co-operation between corporations and stakeholders in creating wealth, employment, and the sustainability of financially sound enterprises.	✓			The directors ensure that the Board identifies the interests, views and expectations of all individuals and groups which the Board judges to have a legitimate interest in the achievement of company objectives and the way in which these objectives are achieved.  The Board ensures that communications with such parties are timely, effective and unbiased, and are subject to the needs of commercial security and regulatory compliance where appropriate.  The Board ensures the achievement of these aims via periodic review of procedures for managing relationships with stakeholders by a Group Audit & Risk Committee and a Board Charter.
<b>Principle Two: Strengthen the Composition and Performance of Board and Committees</b>				
2.1 The Board should appoint a sufficient number of independent Directors capable of exercising unbiased judgment, particularly in tasks where there is a potential for conflicts of interest.	✓		Page 21	
2.2 Directors should be selected and appointed through rigorous and formal processes designed to give the Board a balance of independence and diversity of skills, knowledge, experience, perspectives and gender among Directors so that the Board works effectively.		✓		The majority shareholder in consultation with the Chairman appoints Directors of diverse skill sets to oversee the running of the company.
2.3 The Board reviews the capability matrix of potential directors and through the Chairman makes the recommendations to the shareholders for appointment.		✓		The majority shareholder in consultation with the Chairman appoints Directors of diverse skill sets to oversee the running of the company. There are plans to review and develop a comprehensive board profile and competency matrix in the near future.
2.4 All Directors should receive induction training upon joining the Board and should regularly update and refresh their skills and knowledge.	✓		Page 21	A formal induction programme exists and all new directors are required to participate in this programme.
2.5 The Board should undertake a rigorous, transparent and formal annual evaluation of its own performance and that of its committees and of the individual Directors.		✓	Page 22	Annual performance reviews are scheduled to take place every 2 years.
2.6 The Board should ensure that the remuneration of Directors and senior management is transparent, fair and reasonable.	✓		Page 21	The Compensation and Human Resources Committee provides oversight for the remuneration of senior management and the fees paid to Directors. Benchmarking against industry standards is done.

# TRINIDAD & TOBAGO CORPORATE GOVERNANCE CODE (TTCGC) – APPLICATION AND CORPORATE GOVERNANCE DISCLOSURE SUMMARY (continued)

	Applied	Partial	Reference	Comment
<b>Principle Three: Reinforce Loyalty and Independence</b>				
3.1 The Board should undertake an assessment of its independence on an annual basis and disclose in the annual report each non-executive Director it considers to be independent.	✓		Page 21	Annual assessment against the TTCGC definition is conducted annually.
3.2 All Directors should be candidates for re-election, at intervals of no more than three years, subject to continued satisfactory performance.	✓		Page 22	Articles provide for all Directors to retire from office but shall be eligible for re-election at every annual general meeting subject to performance.
3.3 Members of the Board and Senior Management should disclose to the Board whether they, directly or indirectly or on behalf of third parties, have a material interest in any transaction or matter directly affecting the company.	✓		Page 19	Conflict of Interest Policy and Connected Party Policy exists and outlines the method for disclosing and treating with material interests.
3.4 Directors should demonstrate the capacity to commit the time needed to be fully effective in their roles.	✓		Page 21	Time commitment outlined in appointment letter. Board and Committee attendance registers serve as proxy indicators.
<b>Principle Four: Foster Accountability</b>				
4.1 The Board should promote accurate, timely and balanced disclosure of all material matters concerning the company.	✓		Section 2, Page 01	Refer to Section 2 – Consolidated Financial Statements.
4.2 Directors should state in the annual report their responsibility towards the integrity of the financial reports. This includes a statement from Directors that these reports comply with applicable financial reporting standards and present a true and fair view of the financial affairs of the company.	✓		Section 2, Page 01	Refer to Section 2 – Consolidated Financial Statements.
4.3 The Board should, on an annual basis, report to shareholders and stakeholders on the external auditor's involvement in non-audit work and fees paid to auditors. This disclosure should differentiate between fees for audit work and fees for non-audit work.	✓		Page 24	The Board is satisfied with the independence of the external audit review.
4.4 The Board should, on an annual basis, verify that the company has appropriate processes that identify and manage potential and relevant risks.	✓		Page 20	Risk Management Framework and internal controls are in place. The Group Audit and Risk Committee has oversight of this function to ensure its effectiveness.
4.5 Each company should establish an Audit Committee of the Board with responsibilities that include, but are not limited to: a. Recommending the appointment of external auditors; b. Assessing the suitability and independence of external auditors; c. Overseeing all aspects of the company-audit firm relationship; d. Monitoring and reviewing the effectiveness of the internal audit function; e. Promoting integrity in financial reporting	✓ ✓ ✓ ✓ ✓		Page 23	Group Audit and Risk Committee is a Board appointed Committee.
4.6 Boards should report annually to shareholders on how the company is implementing the Corporate Governance Principles and explain any significant departure from Recommendations supporting each Principle.	✓		Page 25 - 26	Application and CG Disclosure Summary.
<b>Principle Five: Strengthen Relationships with Shareholders</b>				
5.1 The Board should facilitate the exercise of ownership rights by all shareholder groups, including minority or foreign shareholders and institutional investors.	✓			Frequent dialogue occurs with shareholders through meetings and reports.
5.2 The Board should ensure that shareholders have the opportunity to engage with the company and participate effectively in annual and special meetings.	✓			Shareholders participate in meetings.
5.3 During the annual and special meetings, the Board should facilitate questioning of external auditors and Senior Management by shareholders, as moderated by the chairperson.		✓		The Board has access to the External Auditors and the Executive Management Team for questioning when necessary.

# SECTION 2



THE BEACON INSURANCE COMPANY LIMITED  
AND ITS SUBSIDIARY

# AUDITED CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED JUNE 30, 2018

- 01 STATEMENT OF MANAGEMENT'S RESPONSIBILITY
- 02 INDEPENDENT AUDITOR'S REPORT
- 04 CONSOLIDATED STATEMENT OF FINANCIAL POSITION
- 05 CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
- 06 CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
- 07 CONSOLIDATED STATEMENT OF CASH FLOWS
- 08 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## Statement of Management's Responsibility

Year ended June 30, 2018

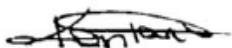
Management, is responsible for the following:

- Preparing and fairly presenting the accompanying financial statements of The Beacon Insurance Company Limited and its Subsidiary (the "Group") which comprise the consolidated statement of financial position as at June 30, 2018, the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information;
- Ensuring that the Group keeps proper accounting records;
- Selecting appropriate accounting policies and applying them in a consistent manner;
- Implementing, monitoring and evaluating the system of internal control that assures security of the Group's assets, detection/prevention of fraud, and the achievement of Group operational efficiencies;
- Ensuring that the system of internal control operated effectively during the reporting period;
- Producing reliable financial reporting that comply with laws and regulations; and
- Using reasonable and prudent judgement in the determination of estimates.

In preparing these audited consolidated financial statements, management utilised the International Financial Reporting Standards, as issued by the International Accounting Standards Board and adopted by the Institute of Chartered Accountants of Trinidad and Tobago. Where International Financial Reporting Standards presented alternative accounting treatments, management chose those considered most appropriate in the circumstances.

Nothing has come to the attention of management to indicate that the Group will not remain a going concern for the next twelve months from the reporting date; or up to the date the accompanying consolidated financial statements have been authorised for issue, if later.

Management affirms that it has carried out its responsibilities as outlined above.



Chief Financial Officer

October 25, 2018



Chief Executive Officer

October 25, 2018



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www.bdo.com

2nd Floor, CIC Building  
122-124 Frederick Street  
Port-of-Spain  
Trinidad and Tobago

## Independent Auditor's Report

To the Shareholders of  
The Beacon Insurance Company Limited and its Subsidiary

### Opinion

We have audited the consolidated financial statements of The Beacon Insurance Company Limited and its Subsidiary (the "Group"), which comprise the consolidated statement of financial position as at June 30, 2018, and the related consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Group as at June 30, 2018, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRS").

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ("IESBA Code") and we have fulfilled our ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



## Independent Auditor's Report (continued)

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



October 25, 2018

Port of Spain,  
Trinidad and Tobago

## Consolidated Statement of Financial Position

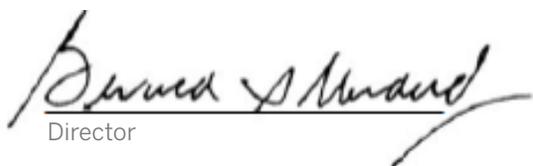
As at June 30, 2018

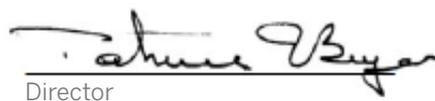
(Expressed in Trinidad and Tobago Dollars)

	Notes	2018	2017
<b>ASSETS</b>			
Property, plant and equipment	5	49,970,586	51,868,710
Retirement benefit asset	6	2,311,616	2,264,390
Financial assets – available for sale	7	76,820,014	82,439,318
– loans and receivables	8	84,043,700	89,294,569
Reinsurance assets	9	184,599,579	179,460,078
Deferred tax assets	10	8,215,629	6,553,064
Other assets		7,114,713	5,389,337
Taxation recoverable		4,132,092	2,718,688
Short term deposits	11	52,034,385	61,353,784
Cash and cash equivalents		130,080,825	115,241,126
<b>Total Assets</b>		<b><u>\$599,323,139</u></b>	<b><u>\$596,583,064</u></b>
<b>SHAREHOLDERS' EQUITY</b>			
Stated capital	12	39,000,000	39,000,000
Statutory reserve	13	24,363,698	23,042,895
Fair value reserve		1,071,954	3,098,583
Foreign currency reserve		4,968,519	4,968,519
Retained earnings		71,605,509	69,609,304
<b>Total Shareholder's Equity</b>		<b><u>141,009,680</u></b>	<b><u>139,719,301</u></b>
<b>LIABILITIES</b>			
Insurance liabilities	14	359,814,025	361,777,411
Reinsurance payable		64,001,284	62,856,836
Trade and other payables	15	29,165,269	27,341,953
Deferred tax liabilities	10	2,106,459	2,620,378
Taxation payable		3,226,422	2,267,185
<b>Total Liabilities</b>		<b><u>458,313,459</u></b>	<b><u>456,863,763</u></b>
<b>Total Shareholder's Equity and Liabilities</b>		<b><u>\$599,323,139</u></b>	<b><u>\$596,583,064</u></b>

See accompanying notes to the consolidated financial statements.

On October 25, 2018, the Board of Directors of The Beacon Insurance Company Limited authorised these consolidated financial statements for issue.

  
 Director

  
 Director

## Consolidated Statement of Comprehensive Income

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

	Notes	2018	2017
Insurance premium revenue		368,824,920	380,113,387
Insurance premium ceded to reinsurers		(177,066,328)	(177,591,823)
Net premium written		191,758,592	202,521,564
Change in gross unearned premium reserves		1,044,854	(3,577,969)
Change in unearned premium reserves due to reinsurers		877,478	6,459,132
<b>Net insurance premium revenue</b>		193,680,924	205,402,727
Investment income		9,311,764	9,018,828
Commissions received on reinsurance contracts		55,763,424	61,115,436
Net realised gains on financial assets	7	1,571,803	1,315,525
Foreign exchange gains		832,000	324,592
<b>Net income</b>		261,159,915	277,177,108
Insurance benefits on long term contracts		524,773	(427,164)
Insurance benefits on long term contracts recovered from reinsurers		(50,274)	(62,370)
Insurance claims and loss adjustment expenses	17	(364,990,469)	(180,042,393)
Insurance claims and loss adjustment expenses recovered from reinsurers	17	243,906,469	50,508,325
Net insurance benefits and claims		(120,609,501)	(130,023,602)
Expenses for the acquisition of insurance contracts		(41,077,734)	(40,049,237)
Other operating and administrative expense	18	(92,265,116)	(90,958,691)
<b>Expenses</b>		(253,952,351)	(261,031,530)
<b>Profit before taxation</b>		7,207,564	16,145,578
Taxation	20	(3,875,656)	(4,071,611)
<b>Profit for the year attributable to shareholders</b>		<b>3,331,908</b>	<b>12,073,967</b>
<b>Other comprehensive (loss)/income:</b>			
<i>Items that may be reclassified to profit or loss</i>			
Net change in fair value on available for sale financial assets, net of tax		(2,026,629)	627,226
Foreign exchange gain on translation of foreign operations		-	1,138,660
<i>Items that will not be reclassified to profit or loss</i>			
Remeasurements of defined benefit pension plan, net of tax		(14,900)	686,311
Total other comprehensive (loss)/income for the year, net of taxation		(2,041,529)	2,452,197
<b>Total comprehensive income for the year attributable to shareholders</b>		<b>\$1,290,379</b>	<b>\$14,526,164</b>

See accompanying notes to the consolidated financial statements.

## Consolidated Statement of Changes in Equity

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

	Notes	Stated Capital	Statutory Reserve	Fair Value Reserve	Foreign Currency Reserve	Retained Earnings	Total
<b>Year ended June 30, 2018</b>							
Balance as at July 1, 2017		39,000,000	23,042,895	3,098,583	4,968,519	69,609,304	139,719,301
<b>Comprehensive income for the year</b>							
Profit for the year attributable to shareholders		-	-	-	-	3,331,908	3,331,908
Net change in fair value on available for sale financial assets		-	-	(2,026,629)	-	-	(2,026,629)
Remeasurements of defined benefit pension plan		-	-	-	-	(14,900)	(14,900)
<b>Total comprehensive (loss)/income</b>		-	-	(2,026,629)	-	3,317,008	1,290,379
Transfer to statutory reserve	13	-	1,320,803	-	-	(1,320,803)	-
<b>Balance as at June 30, 2018</b>		<b>\$39,000,000</b>	<b>\$24,363,698</b>	<b>\$1,071,954</b>	<b>\$4,968,519</b>	<b>\$71,605,509</b>	<b>\$141,009,680</b>
<b>Year ended June 30, 2017</b>							
Balance as at July 1, 2016		39,000,000	21,623,421	2,471,357	3,829,859	68,268,500	135,193,137
<b>Comprehensive income for the year</b>							
Profit for the year attributable to shareholders		-	-	-	-	12,073,967	12,073,967
Net change in fair value on available for sale financial assets		-	-	627,226	-	-	627,226
Remeasurements of defined benefit pension plan		-	-	-	-	686,311	686,311
Foreign exchange gain on translation of foreign operations		-	-	-	1,138,660	-	1,138,660
<b>Total comprehensive income</b>		-	-	627,226	1,138,660	12,760,278	14,526,164
<b>Transactions with owners:</b>							
Dividends paid		-	-	-	-	(10,000,000)	(10,000,000)
<b>Total transactions with owners</b>		-	-	-	-	(10,000,000)	(10,000,000)
Transfer to statutory reserve	13	-	1,419,474	-	-	(1,419,474)	-
<b>Balance as at June 30, 2017</b>		<b>\$39,000,000</b>	<b>\$23,042,895</b>	<b>\$3,098,583</b>	<b>\$4,968,519</b>	<b>\$69,609,304</b>	<b>\$139,719,301</b>

See accompanying notes to the consolidated financial statements.

## Consolidated Statement of Cash Flows

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

	2018	2017
<b>Cash flows from Operating Activities</b>		
Profit before taxation	7,207,564	16,145,578
Adjustments for:		
Depreciation	3,556,298	3,690,634
Change in retirement benefit asset	(67,093)	15,045
Loss on disposal of property, plant and equipment	202,207	630
Dividend income	(662,193)	(711,253)
Interest income	(4,602,352)	(5,039,806)
Impairment loss recognised	-	802,573
Foreign exchange gains	(832,000)	(324,592)
Gain on disposal of financial assets	(1,571,803)	(1,315,525)
	<u>3,230,628</u>	<u>13,263,284</u>
Net increase in loans and receivables	5,250,869	(16,507,124)
Net decrease/(increase) in reinsurance assets	(5,139,501)	(16,731,385)
Net increase in other assets	(1,811,842)	(5,277,528)
Net decrease in short term deposits	9,319,399	3,107,087
Net (decrease)/increase in insurance liabilities	(1,963,386)	32,907,104
Net increase in reinsurance payable	1,976,448	13,138,870
Net increase in trade and other payables	1,823,316	1,660,586
Taxes paid	(5,825,797)	(6,888,685)
<b>Net cash provided by operating activities</b>	<b><u>6,860,134</u></b>	<b><u>18,672,209</u></b>
<b>Cash flows from Investing Activities</b>		
Purchase of property, plant and equipment	(2,043,477)	(3,952,847)
Proceeds from disposal of property, plant and equipment	183,096	786
Dividends received	662,193	711,253
Interest received	4,688,818	5,279,498
Purchase of available for sale financial assets	(10,154,714)	(44,756,215)
Proceeds from disposal of available for sale financial assets	14,643,649	32,936,032
<b>Net cash provided by/ (used in) investing activities</b>	<b><u>7,979,565</u></b>	<b><u>(9,781,493)</u></b>
<b>Cash Flows from Financing Activities</b>		
Dividends paid	-	(10,000,000)
<b>Net cash used in financing activities</b>	<b><u>-</u></b>	<b><u>(10,000,000)</u></b>
<b>Increase/(decrease) in cash and cash equivalents</b>	<b>14,839,699</b>	<b>(1,109,284)</b>
Cash and cash equivalents at beginning of year	<u>115,241,126</u>	<u>116,350,410</u>
<b>Cash and cash equivalents at end of year</b>	<b><u>\$130,080,825</u></b>	<b><u>\$115,241,126</u></b>

See accompanying notes to the consolidated financial statements.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 1. General Information

The Beacon Insurance Company Limited (the "Company") was incorporated in the Republic of Trinidad and Tobago on April 6, 1995 and was continued under the Companies Act, 1995 on September 15, 1998. The Company is engaged in the underwriting of all classes of general insurance business, annuities and term life insurance. Its registered office is located at 13 Stanmore Avenue, Port of Spain, Trinidad. The Company also operates branches and agencies in Barbados, Dominica, Grenada, St. Vincent, St. Kitts and St. Lucia. The Company's ultimate parent company is CGH Limited which is also incorporated in the Republic of Trinidad and Tobago.

The Company has a 100% owned subsidiary, North West Premium Finance Limited (the "Subsidiary"), with registered office located at 13 Stanmore Avenue, Port of Spain, Trinidad. The Subsidiary is primarily engaged in the provision of financing to policyholders for insurance premiums underwritten by the Company in Trinidad and Tobago.

The Company and its Subsidiary is together referred to as the "Group".

## 2. Summary of Significant Accounting Policies

The principal accounting policies adopted in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

### 2.1 Basis of preparation

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS" or "Standards"). These consolidated financial statements have been prepared under the historical cost convention as modified by the revaluation of available for sale financial assets.

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 3.

- (i) Standards, amendments and interpretations to existing Standards applicable to the Group in the current year which were adopted by the Group.

There were no new IFRSs or IFRIC interpretations that are effective for the first time for the financial year beginning on or after July 1, 2017 that were adopted and had a material impact on the Group.

- (ii) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group

The following new standards, interpretations and amendments, which have not been applied in these financial statements, will or may have an effect on the Group's future consolidated financial statements in the period of initial application. In all cases the entity intends to apply these standards from application date as indicated in the note below.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.1 Basis of preparation (continued)

- (ii) Standards, amendments and interpretations to existing standards that are not yet effective and have not been early adopted by the Group (continued)

*IFRS 9 Financial instruments* – This new standard introduces new requirements for the classification, measurement and recognition of financial assets and financial liabilities and replaces parts of IAS 39. The standard is effective for annual periods beginning on or after January 1, 2018 with early adoption permitted. However, IFRS 4 – Insurance Contracts has been amended to permit entities whose predominant activities are connected with insurance to defer the application of IFRS 9 until January 1, 2021. IFRS 9 is required to be applied retrospectively. IFRS 9 uses business model and contractual cash flow characteristics to determine whether a financial asset is measured at amortized cost or fair value, replacing the four-category classification in IAS 39. The determination is made at initial recognition. The approach is also based on how an entity manages its financial instruments (its business model) and the contractual cash flow characteristics of the financial assets. IFRS 9 uses an impairment model that is more ‘forward looking’ in that a credit event no longer has to occur before credit losses are recognised. For financial liabilities, the standard retains most of the IAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity’s own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. The Group is yet to assess IFRS 9’s full impact and intends to adopt IFRS 9 on or after January 1, 2021.

*IFRS 16 Leases* supersedes IAS 17 Leases and its related interpretations. IFRS 16 eliminates the classification by a lessee of leases as either operating or finance. Instead all leases are treated in a similar way to finance leases in accordance with IAS 17. Under IFRS 16, leases are recorded on the statement of financial position by recognising a liability for the present value of its obligation to make future lease payments with an asset (comprised of the amount of the lease liability plus certain other amounts) either being disclosed separately in the statement of financial position (within right-of-use assets) or together with property, plant and equipment. The most significant effect of the new requirements will be an increase in recognised lease assets and financial liabilities. However, IFRS 16 exempts a lessee to recognise assets and liabilities for short term leases and leases of low-value assets. IFRS 16 clarifies that a lessee separates lease components and service components of a contract and applies the lease accounting requirements only to the lease components. IFRS 16 applies to annual periods commencing on or after January 1, 2019.

*IFRS 17 Insurance Contracts* sets out the requirements that an entity should apply in reporting information about insurance contracts it issues and reinsurance contracts it holds. IFRS 17 is effective from January 1, 2021 and replaces an interim Standard—IFRS 4 Insurance Contracts. IFRS 17:

- (a) provides updated information about the obligations, risks and performance of insurance contracts;
- (b) increases transparency in financial information reported by insurance companies, which will give investors and analysts more confidence in understanding the insurance industry; and
- (c) introduces consistent accounting for all insurance contracts based on a current measurement model.

The Group has not yet assessed the impact of adopting this new standard.

Other standards, amendments and interpretation to existing standards in issue but not yet effective are not considered to be relevant to the Group and have not been disclosed.

- (iii) Standards, amendments and interpretations to existing standards early adopted by the Group  
The Group did not early adopt any new revised or amended standards.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.2 Foreign currency translation

#### (i) Functional and presentation currency

Items included in the consolidated financial statements of the Group are measured using the currency of the primary economic environment in which the Group operates (the “functional currency”). The consolidated financial statements are presented in Trinidad and Tobago Dollars, which is the Group’s functional and presentation currency.

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of comprehensive income.

Changes in the fair value of monetary securities denominated in a foreign currency classified as available for sale financial assets are analysed between translation differences resulting from changes in the amortised cost of the security, and other changes in the carrying amount of the security. Translation differences related to changes in amortised cost are recognised in profit or loss; other changes in carrying amount are recognised in other comprehensive income.

Translation differences on non-monetary financial instruments such as equities classified as available for sale financial assets are included in other comprehensive income.

#### (iii) Foreign Branch operations

The results and financial position of all the branches (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (a) assets and liabilities for each consolidated statement of financial position presented are translated at the closing rate at the date of the consolidated statement of financial position;
- (b) income and expenses for each consolidated statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- (c) all resulting exchange differences are recognised in other comprehensive income.

### 2.3 Property, plant and equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of items.

Subsequent costs are included in the asset’s carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the consolidated statement of comprehensive income during the financial period in which they are incurred.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.3 Property, plant and equipment (continued)

Land is not depreciated. Depreciation on other assets is calculated to write off the cost of each asset to their residual values over their estimated useful lives as follows:

	Method	Rate
Leasehold and freehold properties	Straight line	2%
Furniture and fittings	Reducing balance	12 ½%
Office equipment	Reducing balance	20%
Vehicles	Reducing balance	25%
Computer equipment	Reducing balance	25%

Leasehold buildings are depreciated over the shorter of the lease term and the asset's useful economic life. The assets' residual values and useful lives are reviewed at each consolidated statement of financial position date and adjusted if appropriate.

Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount. Gains and losses on disposal of property, plant and equipment are determined by reference to their carrying amounts and are taken into account in determining profit or loss for the year.

### 2.4 Employee benefits

The Group operates a defined benefit and a defined contribution plan for its Barbados and Trinidad operations respectively.

#### Defined Benefit Plan

A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The assets of the defined benefit plan are held in a separate trustee-administered fund. The pension plan is funded by payments from employees and by the Group, taking account of the recommendations of independent qualified actuaries.

The asset recognised in the consolidated statement of financial position in respect of the defined benefit pension plan is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets, together with adjustments for unrecognised actuarial gains or losses and past service costs.

The pension accounting costs are assessed using the projected unit credit method. Under this method, the cost of providing pensions is charged to the consolidated statement of comprehensive income so as to spread the regular cost over the service lives of employees in accordance with the advice of qualified actuaries who carry out an independent valuation of the plan every year. A full valuation is done on the pension plan every three years. The pension obligation is measured as the present value of the estimated future cash outflows using interest rates of government securities which have terms to maturity approximating the terms of the related liability.

Remeasurements of the net defined obligation are recognised directly within equity. The remeasurements include:

- Actuarial gains and losses
- Return on plan assets (interest exclusive)
- Any asset ceiling effects (interest exclusive)

Service costs are recognised in profit or loss and include current and past service costs as well as gains and losses on curtailments.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.4 Employee benefits (continued)

#### Defined Benefit Plan (continued)

Net interest expense (income) is recognised in profit or loss and is calculated by applying the discount rate used to measure the defined benefit obligation (asset) at the beginning of the annual period to the balance of the net defined benefit obligation (asset), considering the effects of contributions and benefit payments during the period.

Gains or losses arising from changes to the pension plan benefits or the pension plan curtailment are recognised immediately in profit or loss.

Settlements of defined benefit plans are recognised in the period in which the settlement occurs.

#### Defined Contribution Plan

A defined contribution plan is a pension plan under which the Group pays a fixed contribution. The Group's contributions are charged in the consolidated statement of comprehensive income for the year. The Group has no legal or constructive obligation to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

#### Profit sharing and bonus plans

The Group recognises a liability and an expense for bonuses and profit-sharing, based on a formula that takes into consideration the profit attributable to the Group's shareholders after certain adjustments. The Group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

### 2.5 Investment in subsidiary

Subsidiaries are all entities (including Special Purpose Entities) over which the Group directly or indirectly, has power to govern the financial and operating policies, generally accompanying a shareholding of more than one half the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

### 2.6 Financial assets

The Group classifies its financial assets into the following categories: loans and receivables and available for sale financial assets. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at the initial recognition and re-evaluates this at every reporting date.

#### (a) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than those that the Group has designated as available for sale. Loans and receivables are recognised initially at fair value and are subsequently carried at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of loans and receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to their original terms. (See Note 2.7 (b) for the accounting policy on impairment). Receivables arising from insurance contracts are also classified in this category and are reviewed for impairment as part of the impairment review of loans and receivables. (See Note 2.7 (b) for receivables from insurance contracts).

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.6 Financial assets (continued)

#### (b) Available for sale financial assets (continued)

Available for sale financial assets are investments that are intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices or that are not classified as loans and receivables.

Available for sale financial assets are initially recognised at fair value plus transactions cost that are directly attributable to their acquisition. These assets are also subsequently carried at fair value.

Unrealised gains and losses arising from changes in the fair value of securities classified as available for sale are recognised in other comprehensive income. When securities classified as available for sale are sold or impaired, the accumulated fair value adjustments are included in the consolidated statement of comprehensive income as net realised gains/losses on financial assets.

Changes in the fair value of monetary securities denominated in a foreign currency and classified as available for sale are analysed between transaction differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. The translation differences on monetary securities are recognised in profit or loss while translation differences on non-monetary securities are recognised in other comprehensive income. Changes in the fair value of monetary and non-monetary securities classified as available for sale are recognised in other comprehensive income.

Interest on available for sale financial assets, calculated using the effective interest method is recognised in the consolidated statement of comprehensive income. Dividends on the available for sale equity instruments are recognised in the consolidated statement of comprehensive income when the Group's right to receive payment is established. Both are included in the investment income line.

Purchases and sales of investments are recognised on the trade date – the date on which the Group commits to purchase or sell the asset.

When securities classified as available for sale are sold or impaired, the accumulated fair value adjustments recognised in other comprehensive income are included in the consolidated statement of comprehensive income as 'net realised gains or losses on financial assets'.

Financial assets are derecognised when the right to received cash flows from them have expired or where they have been transferred and the Group has also transferred substantially all risk and rewards of ownership.

For financial instruments traded in active markets, the determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer broker, industry group, pricing services or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. If the above criteria are not met, the market is regarded as being inactive.

The fair value of quoted investments are based on last traded prices. If the market for a financial asset is not active, the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis and option pricing models.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.7 Impairment of assets

#### (a) Assets classified as available for sale

The Group assesses at each date of the consolidated statement of financial position whether there is objective evidence that a financial asset or group of financial assets is impaired. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is an objective evidence of impairment resulting in the recognition of an impairment loss. In this respect, a decline of 20% or more is regarded as significant, and a period of 12 months or longer is considered to be prolonged. If any such quantitative evidence exists for available for sale financial assets, the asset is considered for impairment, taking qualitative evidence into account. The cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from other comprehensive income and recognised in the consolidated statement of comprehensive income. Impairment losses recognised in the consolidated statement of comprehensive income on equity instruments are not reversed through the consolidated statement of comprehensive income. If in a subsequent period the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through the consolidated statement of comprehensive income.

#### (b) Financial assets carried at amortised cost

The Group assesses at each date of the consolidated statement of financial position whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Objective evidence that the financial asset or group of assets is impaired includes observable data that comes to the attention of the Group about the following events:

- (i) significant financial difficulty of the issuer or debtor;
- (ii) a breach of contract, such as a default or delinquency in payments;
- (iii) it becoming probable that the issuer or debtor will enter bankruptcy or other financial re-organisation;
- (iv) the disappearance of an active market for that financial asset because of financial difficulties; or
- (v) observable data indicating that there is a measurable decrease in the estimated future cash flow from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
  - adverse changes in the payment status of issuers or debtors in the group; or
  - national or local economic conditions that correlate with defaults on the assets in the group.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.7 Impairment of assets (continued)

#### (b) Financial assets carried at amortised cost (continued)

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred on financial assets carried at amortised cost, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the consolidated statement of comprehensive income. As a practical expedient, the Group may measure impairment on the basis of an asset's fair value using an observable market price.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of similar credit risk characteristics (that is, on the basis of the Group's grading process that considers asset type, industry, geographical location, past-due status and other relevant factors). Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the issuer's ability to pay all amounts due under the contractual terms of the debt instrument being evaluated.

If in a subsequent period, the amount of the impairment loss decreases, and the decrease can be related objectively to an event occurring after the impairment was recognised (such as improved credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the consolidated statement of comprehensive income.

#### (c) Impairment of other non-financial assets

Assets that have an indefinite useful life are not subject to amortization and are tested annually for impairment. Assets that are subject to amortization are reviewed for impairment whenever events or change in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

### 2.8 Short term deposits

Fixed deposits of one (1) year or less and Government Short-Term treasury bills with duration between 91 days and one (1) year are classified as Short-term deposits. Short term deposits are recognised at cost.

### 2.9 Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, deposits held at call with banks, other short term highly liquid investments with original maturities of three months or less. Bank overdrafts are reflected as financial liabilities.

### 2.10 Insurance contracts

The Group issues contracts that transfer insurance risk or financial risk or both.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.10 Insurance contracts (continued)

Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk. The Group defines as significant insurance risk the possibility of having to pay benefits on the occurrence of an insured event that is at least 10% more than the benefits payable if the insured event did not occur.

Investment contracts are those contracts that transfer financial risk with no significant insurance risk.

#### (a) Recognition and measurement

The insurance contracts issued by the Group comprise short-term and long-term insurance contracts. Short-term contracts consist of property and casualty insurance contracts and short-term life insurance contracts. The long-term insurance contracts mainly relate to term life assurance and annuity contracts.

#### Property and casualty insurance contracts

Casualty insurance contracts protect the Group's customers against the risk of causing harm to third parties as a result of their legitimate activities. Damages covered include both contractual and non-contractual events. The typical protection offered is designed for employers who become legally liable to pay compensation to injured employees (employer's liability) and for individual and business customers who become liable to pay compensation to a third party for bodily harm or property damage (public liability).

Motor Vehicle Insurance legislation makes provision for the protection of third parties against risks arising out of the use of motor vehicles. Motor insurance contracts indemnify the Group's clients against negligence in the event of an accident which causes property damage and/or personal injury to third parties. The policy provides for specified limits of liabilities in accordance with the legislation.

The Group also issues comprehensive policies which cover "own damage" to the insured's property.

Property insurance contracts mainly compensate customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities (business interruption cover).

Premiums are recognised as revenue (earned premiums) proportionally over the period of coverage. The proportion of premiums received on in-force contracts that relates to unexpired risks at the consolidated statement of financial position date is reported as the unearned premiums liability. Premiums are shown before the deduction of commission.

Provisions for unearned premiums represent the proportions of the premiums written in the year less reinsurances thereon which relate to periods of insurance subsequent to the year-end and are computed using 100% of the 24ths method for all business except bonding and other classes where the period of risk exceeds one year. For bonding, the group reserves 100% of premiums for the year until the expiry of the risk and, for other classes where the period of risk exceeds one year, premiums are amortised on the straight-line basis.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.10 Insurance contracts (continued)

#### (a) Recognition and measurement (continued)

##### Property and casualty insurance contracts (continued)

Claims and loss adjustment expenses are charged to the consolidated statement of comprehensive income as incurred based on the estimated liability for compensation owed to contract holders or third parties for bodily harm or property damage by the contract holders. They include direct and indirect settlement costs arising from events that have occurred up to the consolidated statement of financial position date even if they have not yet been reported to the Group. Liabilities for unpaid claims are estimated using the input of assessments for individual cases reported to the Group and statistical analyses for the claims incurred but not reported. Legal opinion and precedent are used to estimate the expected ultimate cost of more complex claims involving litigation.

##### Short-term life insurance contracts

These contracts are short-duration life insurance contracts which consist of group life and group credit life contracts that are issued against the consequences of death or disability. Group life contracts issued are annually renewable. Guaranteed benefits paid on occurrence of the specified insurance event are either fixed or linked to the extent of the economic loss suffered by the policyholder. There is no maturity or surrender benefits.

Short-term life insurance premiums are accounted for in the consolidated statement of comprehensive income on the accruals basis. Premiums are shown before deduction of commission.

Benefits are recorded as an expense when they are incurred. Liabilities for incurred but not reported (IBNR) on group credit life policies are estimated as a percentage of the outstanding claims liability. This approximation is checked for reasonableness against the claims and expense experience.

Provisions for unearned premiums represent the proportions of short-term insurance premiums written in the year, which relates to periods of insurance subsequent to the consolidated statement of financial position date and is computed on a pro-rata basis.

##### Long-term insurance contracts

These contracts insure events associated with human life (for example death, or survival) over a long duration. Premiums are recognised as revenue when they become payable by the contract holder. Premiums are shown before deduction of commission. Benefits are recorded as an expense when they are incurred. A liability for contractual benefits that are expected to be incurred in the future is recorded when the premiums are recognised. The liability is determined as the sum of the expected discounted value of the benefit payments that are directly related to the contract, less the expected discounted value of the theoretical premiums that would be required to meet the benefits based on the valuation assumptions used (the valuation premiums). The expected discounted value is based on assumptions as to mortality and future interest rates that are established at the consolidated statement of financial position date. Long term insurance contracts include the following:

##### Term life contracts

These contracts are generally issued for fixed terms and provide payment of a known sum in the event of the death of the policyholder. The main risk is the premature death of the policyholder.

##### Annuity contracts

These are deferred annuity contracts. These contracts provide for payment of a regular income upon maturity of the contract.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.10 Insurance contracts (continued)

#### (b) Liability adequacy test

At the reporting date, liability adequacy tests were performed to ensure the adequacy of the contract liabilities. In performing these tests, current best estimates of future contractual cash flows and claims handling and administration expenses are used. Any deficiency is immediately charged to profit or loss by establishing a provision for losses arising from liability adequacy tests.

#### (c) Receivables and payables related to insurance contracts

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers and insurance contract holders.

If there is objective evidence that the insurance receivable is impaired, the Group reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in the consolidated statement of comprehensive income. The Group gathers the objective evidence that an insurance receivable is impaired using the same process adopted for loans and receivables. The impairment loss is also calculated under the same method used for financial assets as described in Note 2.7 (b).

#### (d) Reinsurance contracts held

Contracts entered into by the Group with reinsurers under which the Group is compensated for losses on one or more contracts issued by the Group and that meet the classification requirements for insurance contracts are classified as reinsurance assets. Contracts that do not meet these classification requirements are classified as financial assets.

The benefits to which the Group is entitled under its reinsurance contracts held are recognised as reinsurance assets. These assets consist of short-term balances due from reinsurers. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due.

In certain cases, a reinsurance contract is entered into retrospectively to reinsure a notified claim under the Group's property or casualty insurance contracts. Where the premium due to the reinsurer differs from the liability established by the Group for the related claim, the difference is amortised over the estimated remaining settlement period.

The Group assesses its reinsurance assets for impairment annually. If there is objective evidence that the reinsurance asset is impaired, the Group reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in the statement of comprehensive income. The Group gathers objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is also calculated following the same method used for these financial assets as described in Note 2.7 (b).

#### (e) Salvage and subrogation reimbursements

Some insurance contracts permit the Group to sell (usually damaged) property acquired in settling a claim (i.e. salvage). The Group may also have the right to pursue third parties for payment of some or all costs (i.e. subrogation). These are recorded when received.

### 2.11 Other assets

Other assets are generally measured at amortised cost.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.12 Stated capital

Shares are classified as equity when there is no obligation to transfer cash or other assets. Incremental costs directly attributable to the issue of equity instruments are shown in equity as a deduction from the proceeds, net of tax. Transfers to stated capital for which shares have not yet been issued are reflected as contributed capital.

### 2.13 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the consolidated statement of comprehensive income over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

### 2.14 Current and deferred income taxes

The tax expense for the year comprises current and deferred tax. Tax is recognised in the consolidated statement of comprehensive income, except to the extent that it relates to items recognised in other comprehensive income. In this case, the tax charge is calculated on the basis of the tax laws enacted at the year-end.

Deferred tax is recognised, using the liability method, on all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. Currently enacted tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary difference will be utilised.

The principal temporary differences arise from depreciation on property, plant and equipment, fair value gains on available for sale financial assets, unused tax losses, impairment provisions and the retirement benefit asset.

Corporation tax on short-term insurance business is charged at varying rates between 25% and 33% applicable on the respective profit for the year arising in each of the countries in which the Group operates.

### 2.15 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and a reliable estimate of the amount of the obligation can be made. Provisions are not recognised for future operating losses. When there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of the expenditure expected to be required to settle the obligation using a pre-tax rate that reflect current market assessments of the time value of money and the risks specific to the obligation.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.16 Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business. Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

### 2.17 Revenue recognition

#### (i) Premium income

Revenue from premium income is recognised in accordance with Note 2.10.

#### (ii) Commission income

Commission income relates to commissions received on reinsurance contracts. This is calculated by a combination of a flat brokerage fee or a percentage of business ceded. These amounts are recognised on the accruals basis.

#### (iii) Interest income

Interest income is recognised in the consolidated statement of comprehensive income using the effective interest method.

#### (iv) Dividend income

Dividend income from equities is recognised when the right to receive payment is established.

### 2.18 Dividend distribution

Dividend distribution to the Group's shareholders is recognised as a liability in the Group's consolidated financial statements in the period in which the dividends are approved by the Board of Directors of the Group.

### 2.19 Leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the consolidated statement of comprehensive income on a straight-line basis over the period of the lease.

The Group leases certain property, plant and equipment. Leases of property, plant and equipment where the Company has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalized at the lease's commencement at the lower of the fair value of the leased property, plant and equipment and the present value of the minimum lease payments.

Each lease payment is allocated between the liability and finance charges. The corresponding rental obligations, net of finance charges, are included in other long-term payables. The interest element of the finance cost is charged to the consolidated statement of comprehensive income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases are depreciated over the shorter of the useful life of the asset and the lease term.

Prepaid lease rentals are amortised over the lease term on a straight-line basis.

### 2.20 Offsetting financial instruments

Financial assets and liabilities are offset, and the net amount reported in the consolidated statement of financial position only when there is a legally enforceable right to offset the recognised amount and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 2. Summary of Significant Accounting Policies (continued)

### 2.21 Borrowing costs

All borrowing costs are recognised in profit or loss in the period in which they are incurred.

### 2.22 Commissions paid

The Group pays commissions to its agents or brokers based on rates agreed with the respective party. These are reflected as 'expenses for the acquisition of insurance contracts' in the consolidated statement of comprehensive income.

### 2.23 Operating and administrative expenses

Operating and administrative expenses are generally recognised on an accrual basis.

## 3. Critical Accounting Estimates and Judgments in Applying Accounting Policies

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### 3.1 Estimates arising from insurance liabilities

#### (a) Claims reported and loss adjustment expenses under short-term insurance contracts

The estimation of the liability arising from claims made under insurance contracts is one of the Group's accounting estimates. There are several sources of uncertainty that need to be considered in the estimate of the liability that the Group will ultimately pay for such claims. In estimating the liability for the outstanding claims, the Group considers any information available from loss adjusters and information on the cost of settling claims with similar characteristics in previous periods. If this reserve was to increase by 5%, this would result in an increase in the insurance liabilities of \$7,489,352 (2017: \$6,822,140) and a fall in profit before tax of \$2,770,310 (2017: \$3,174,405).

#### (b) Estimate of future benefit payments and premiums arising from long term insurance contracts

The liabilities under long-term insurance contracts are determined using the policy premium method. The liabilities are calculated as the expected present value of future benefit payments less future valuation premiums. The mortality rates are based on 1986-92 Canadian Institute of Actuaries mortality tables and interest rate assumptions are based on the past performance of the Company. If this reserve was to increase by 5%, this would result in an increase in the insurance liabilities of \$152,191 (2017: \$178,429) and a fall in profit before tax of \$150,743 (2017: \$174,468).

#### (c) Claims incurred but not reported

In estimating the ultimate liability arising from insurance contracts, the Group makes certain assumptions regarding claims arising during the current year which have not been reported as at the year-end. These estimates are based on historical experience as well as statistical analyses. If the value of claims reported after the year-end which related to the current year was to increase by 5% compared to managements estimate, this would result in an increase in the liabilities due under insurance contracts of \$2,195,970 (2017: \$2,882,870) and a fall in profit before tax of \$1,598,404 (2017: \$1,429,612).

#### (d) Unearned premiums

The Group estimates at the end of each financial year the value of premium income billed during the year which has not been earned by the Group as at the year-end. These estimates are based on the inception dates of the policies as well as the types of policies being issued. If this reserve were to increase by 5%, this would result in an increase in the insurance liabilities of \$7,673,407 (2017: \$7,885,302) and a fall in profit before tax of \$3,923,348 (2017: \$4,017,252).

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 3. Critical Accounting Estimates and Judgments in Applying Accounting Policies (continued)

### 3.2 Impairment of loans and receivables

The Group assesses at the year-end whether its loans and receivables are impaired. Management reviews the ageing of these receivables as well as the creditworthiness of the debtors in estimating these impairment provisions. If the value of doubtful debts was to increase by 5% from management's estimate, this would result in an increase in the provision for doubtful debts and a fall in profit before tax by \$503,521 (2017: \$386,006).

### 3.3 Estimation of fair values for available for sale financial assets

In estimating the fair values of available for sale financial assets, management utilizes various assumptions and valuation techniques such as discounted cash flow analyses and reference to recent prices of similar financial instruments for the valuation of its unquoted instruments. If the fair value gains/(losses) were to increase by 5%, this would result in a movement in other comprehensive income of \$3,146,224 (2017: \$3,075,803).

### 3.4 Pension and post-retirement benefits

The cost of these benefits and the present value of the pension liability depend on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net periodic cost (income) for pension and post-retirement benefits include the expected long-term rate of return on the relevant plan assets, the discount rate and, in the case of the post-employment medical benefits, the expected rate of increase in medical costs. Any changes in these assumptions will impact the net periodic cost (income) recorded for pension and post-retirement benefits and may affect planned funding of the pension plans. The expected return on plan assets assumption is determined on a uniform basis, considering long-term historical returns, asset allocation and future estimates of long-term investment returns. The Group determines the appropriate discount rate at the end of each year, which represents the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension and post-retirement benefit obligations. In determining the appropriate discount rate, the Group considered interest rates of high-quality corporate bonds and in their absence government bonds that have terms to maturity approximating the terms of the related pension liability. If the pension obligation were to increase by 5%, this would result in a movement in other comprehensive income \$123,089 (2017: \$117,098).

## 4. Management of Insurance and Financial Risk

### 4.1 Insurance risk

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable. For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the Group faces under its insurance contracts is that the actual claims and benefit payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency of claims and benefits are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the level established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The Group has developed its insurance underwriting strategy to diversify the type of insurance risks accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 4. Management of Insurance and Financial Risk (continued)

### 4.1 Insurance risk (continued)

Insurance risk arises from:

- Fluctuations in the timing, frequency and severity of claims and claim settlements relative to expectations.
- Unexpected claims arising from a single source.
- Inaccurate pricing of risk when underwritten.
- Inadequate reinsurance protection or other risk transfer techniques
- Inadequate reserving for claim liabilities

#### 4.1.1 Motor, casualty and property insurance risks

##### i) Frequency and severity of claims

The frequency and severity of casualty claims can be affected by several factors. The most significant incidents of casualty claims are monetary awards granted for bodily injury suffered by employees (for employer's liability/workmen's compensation coverage) or members of the public (for public liability coverage).

The frequency and severity of property claims can also be affected by several factors. Climatic changes give rise to more frequent losses (for example, windstorms/hurricane, flooding, subsidence/landslip and earthquakes). The greatest likelihood of significant losses on these contracts arises from earthquake, windstorm or flood damage.

The Group manages the risks on motor, casualty and property insurance through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling. The underwriting strategy is agreed by an executive committee and communicated by specific policy statements and guidelines. Policies and procedures exist for underwriting, claims management, reinsurance and reserving and operate within the company's risk management framework.

Mechanisms are in place in each of the business units to identify, quantify and manage accumulated exposures within the limits of the Group's risk appetite. Reinsurance is used to assist in reducing the financial impact of a catastrophe and to reduce the volatility of earnings. Reinsurance purchases are reviewed annually to check that the levels of protection being purchased match developments in exposure. Reinsurance arrangements are only placed with providers who meet the Group's counterparty credit risk standards.

The adequacy of the general insurance reserves is ultimately approved by the executive committee who maintains a general insurance reserving policy and regularly monitors its adequacy.

Factors that aggravate insurance risk include lack of risk diversification in terms of type and amount of risk, geographical location and type of industry covered.

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 4. Management of Insurance and Financial Risk (continued)

4.1 Insurance risk (continued)

4.1.1 Motor, casualty and property insurance risks (continued)

i) Frequency and severity of claims (continued)

The Group manages the concentration of insurance risk using geographical segregation as follows:

**Sum insured as at June 30, 2018 (all amounts in Trinidad and Tobago dollar)**

	Motor and Casualty	Property	Total	%
Trinidad	5,003,038,452	18,981,594,612	23,984,633,064	79%
Barbados	153,525,696	1,013,186,190	1,166,711,886	4%
Dominica	83,859,331	1,029,608,655	1,113,467,986	4%
Grenada	293,984,400	1,677,930,377	1,971,914,777	6%
St. Lucia	152,235,075	1,135,110,878	1,287,345,953	4%
St. Vincent	82,879,432	606,987,396	689,866,828	2%
St. Kitts	21,286,606	143,585,252	164,871,858	1%
<b>Total</b>	<b>\$5,790,808,992</b>	<b>\$24,588,003,360</b>	<b>\$30,378,812,352</b>	<b>100%</b>

The sums insured noted above do not include third party coverage.

**Sum insured as at June 30, 2017 (all amounts in Trinidad and Tobago dollar)**

	Motor and Casualty	Property	Total	%
Trinidad	4,761,917,239	15,520,330,811	20,282,248,050	78%
Barbados	172,280,042	954,555,298	1,126,835,340	4%
Dominica	82,837,945	1,086,887,130	1,169,725,075	4%
Grenada	260,717,407	1,638,550,220	1,899,267,627	7%
St. Lucia	121,183,296	766,393,782	887,577,078	3%
St. Vincent	122,326,139	568,619,934	690,946,073	3%
St. Kitts	22,566,585	115,678,744	138,245,329	1%
<b>Total</b>	<b>\$5,543,828,653</b>	<b>\$20,651,015,919</b>	<b>\$26,194,844,572</b>	<b>100%</b>

The sums insured noted above do not include third party coverage.

ii) Sources of uncertainty in the estimation of future claim payments

Claims on motor and casualty contracts are payable on a claims-occurrence basis. The compensation paid on these contracts is the monetary awards granted for bodily injury suffered by employees or members of the public. There are several variables that affect the amount and timing of cash flows from these contracts. These mainly relate to the inherent risk of the business activities carried out by individual contract holders and the risk management procedures they adopted. Liability limits on policies are subject to legislation limits and the Group reduces its exposure through a motor and casualty reinsurance treaty. All claims under litigation are separately monitored by the executive management team and subject to periodical reviews with legal representatives.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 4. Management of Insurance and Financial Risk (continued)

### 4.1 Insurance risk (continued)

#### 4.1.1 Motor, casualty and property insurance risks (continued)

##### ii) Sources of uncertainty in the estimation of future claim payments (continued)

An increase of 5% in the cost of settling motor and casualty claims would increase the liabilities due under these insurance contracts for the year by \$4,774,166 (2017: \$5,474,338).

The estimated cost of claims includes direct expenses to be incurred in settling claims. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The liabilities for these contracts comprise a provision for claims incurred but not reported (IBNR).

Claim cases are continuously re-evaluated based on new information and developments.

Property claims have a shorter settlement period. As a result, claim estimation is based on loss ratio trends and the prevailing economic climate the Group operates in.

An increase of 5% in the cost of settling property claims would increase the liabilities due under these insurance contracts for the year by \$3,716,144 (2017: \$2,847,491).

Note 14 presents the development of the estimate of ultimate claim cost for claims notified in a given year.

### 4.2 Financial risk

The Group is exposed to financial risk mainly through its financial assets, financial liabilities and reinsurance assets. In particular the key financial risk is that the proceeds from the Group's financial assets are not sufficient to fund the obligations arising from its financial liabilities and insurance contracts. The most important components of financial risk are market risk, credit risk and liquidity risk.

#### 4.2.1 Credit risk

The Group has exposure to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. Key areas where the Group is exposed to credit risk are:

- reinsurers' share of insurance liabilities;
- amounts due from reinsurers in respect of claims already paid;
- amounts due from insurance contract holders;
- amounts due from insurance intermediaries;
- amounts due on available for sale financial assets; and
- amounts due on its cash holdings and short-term deposits.

The Group structures the levels of credit risk it accepts by placing limits on its exposure to a single counterparty. Such risks are subject to an annual or more frequent review. Impairment provisions are established for losses that have been incurred at the year-end.

Reinsurance is used to manage insurance risk. This does not, however, discharge the Group's liability as primary insurer. If a reinsurer fails to pay a claim for any reason, the Group remains liable for the payment to the policyholder. The Group mainly utilizes international reinsurers with an A+ or higher rating (AM Best or Standard and Poor's). The reinsurers' ratings are reviewed periodically and annually prior to renewal of reinsurance treaty arrangements.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 4. Management of Insurance and Financial Risk (continued)

### 4.2 Financial risk (continued)

#### 4.2.1 Credit risk (continued)

Loans and receivables comprise primarily amounts due from insurance contracts holders and intermediaries, mortgage loans and amounts due from reinsurers. For policyholders, credit is restricted and regulated in accordance with corporate credit policy. Through a process of internal audit and management reviews of ageing analysis on a monthly basis, creditworthiness is monitored, and the Group reserves its right to effect cancellation on the unexpired portion of the risks. All loans are subject to individual credit assessment.

Debt securities comprise primarily Government or Government backed bonds and corporate bonds with reputable financial institutions.

Short term deposits and cash and cash equivalents include cash, short term fixed deposits of one (1) year or less, mutual funds placed with reputable leading regional financial institutions and Government Short-Term treasury bills with duration between 91 and 181 days.

There were no changes from the prior year in the Group's objectives, policies or procedures for managing credit risk.

#### (i) Assets bearing credit risk

Below is an analysis of assets bearing credit risk:

##### As at June 30, 2018

	Neither past due nor impaired	Past due but not impaired	Impaired	Total
Financial assets				
- debt securities	62,924,477	-	-	62,924,477
- gross loans and receivables	53,175,555	30,868,145	9,724,650	93,768,350
Less provision for doubtful debts	-	-	(9,724,650)	(9,724,650)
Reinsurance assets	184,599,579	-	-	184,599,579
Other assets	399,160	6,715,553	345,759	7,460,472
Less provision for doubtful debts	-	-	(345,759)	(345,759)
Short term deposits	52,034,385	-	-	52,034,385
Cash and cash equivalents	130,080,825	-	-	130,080,825
<b>Total</b>	<b>\$483,213,981</b>	<b>\$37,583,698</b>	<b>\$ -</b>	<b>\$520,797,679</b>

##### As at June 30, 2017

	Neither past due nor impaired	Past due but not impaired	Impaired	Total
Financial assets				
- debt securities	61,516,053	-	-	61,516,053
- gross loans and receivables	66,374,293	22,920,276	7,301,686	96,596,255
Less provision for doubtful debts	-	-	(7,301,686)	(7,301,686)
Reinsurance assets	179,460,078	-	-	179,460,078
Other assets	467,746	4,921,591	418,428	5,807,765
Less provision for doubtful debts	-	-	(418,428)	(418,428)
Short term deposits	61,353,784	-	-	61,353,784
Cash and cash equivalents	115,241,126	-	-	115,241,126
<b>Total</b>	<b>\$484,413,080</b>	<b>\$27,841,867</b>	<b>\$ -</b>	<b>\$512,254,947</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 4. Management of Insurance and Financial Risk (continued)

#### 4.2 Financial risk (continued)

##### 4.2.1 Credit risk (continued)

##### (i) Assets bearing credit risk (continued)

The Company currently holds no collateral (2017: \$nil) as security for its mortgage loans issued.

##### (ii) Financial assets past due but not impaired

Financial assets that are past due but not impaired were assessed for impairment based on the credit worthiness of the debtor, historical payment patterns and the amounts received subsequent to the year-end and were considered not to be impaired.

#### As at June 30, 2018

	30 - 60 Days	Between 60 – 90 Days	Over 90 Days	Total
Financial assets				
- loans and receivables	10,110,826	10,902,224	9,855,095	30,868,145
Other assets	6,715,553	-	-	6,715,553
<b>Total</b>	<b>\$16,826,379</b>	<b>\$10,902,224</b>	<b>\$9,855,095</b>	<b>\$37,583,698</b>

#### As at June 30, 2017

	30 - 60 Days	Between 60 – 90 Days	Over 90 Days	Total
Financial assets				
- loans and receivables	9,518,847	10,908,322	2,493,107	22,920,276
Other assets	4,921,591	-	-	4,921,591
<b>Total</b>	<b>\$14,440,438</b>	<b>\$10,908,322</b>	<b>\$2,493,107</b>	<b>\$27,841,867</b>

##### (iii) Impaired financial assets and movement in provision for doubtful debts

	2018	2017
As at beginning of year	7,720,114	5,596,057
Increase in provision for the year	2,374,004	2,601,150
Recoveries during the year	77,689	-
Receivable written off during the year as uncollectable	(101,398)	(477,093)
As at end of year	<b>\$10,070,409</b>	<b>\$7,720,114</b>

The above balances are reflected within the other assets and loans and receivables balances as at the year-end.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.1 Credit risk (continued)

(iv) Concentration of credit risk

The Group analyses its concentration of credit risk by geographical location as follows:

### As at June 30, 2018

	Trinidad and Tobago	Barbados	Eastern Caribbean	Non-Regional	Total
Financial assets					
- debt securities	42,745,311	2,164,248	12,559,820	5,455,098	62,924,477
- loans and receivables	64,220,955	2,058,797	17,763,948	-	84,043,700
Reinsurance assets	-	-	-	184,599,579	184,599,579
Other assets	4,303,369	632,460	2,178,884	-	7,114,713
Short term deposits	12,000,000	8,237,401	31,796,984	-	52,034,385
Cash and cash equivalents	88,796,878	366,050	40,917,897	-	130,080,825
<b>Total</b>	<b>\$212,066,513</b>	<b>\$13,458,956</b>	<b>\$105,217,533</b>	<b>\$190,054,677</b>	<b>\$520,797,679</b>

### As at June 30, 2017

	Trinidad and Tobago	Barbados	Eastern Caribbean	Non-Regional	Total
Financial assets					
- debt securities	39,482,900	6,986,314	11,137,164	3,909,675	61,516,053
- loans and receivables	60,455,941	3,863,684	24,974,944	-	89,294,569
Reinsurance assets	-	-	-	179,460,078	179,460,078
Other assets	3,203,612	591,082	1,594,643	-	5,389,337
Short term deposits	29,265,814	1,125,540	30,962,430	-	61,353,784
Cash and cash equivalents	64,445,544	1,752,612	49,042,970	-	115,241,126
<b>Total</b>	<b>\$196,853,811</b>	<b>\$14,319,232</b>	<b>\$117,712,151</b>	<b>\$183,369,753</b>	<b>\$512,254,947</b>

(v) Credit quality of financial assets

The credit quality of financial assets is measured on a group basis. Banks and financial institutions with an independent external minimum rating of 'BBB' are accepted as well as reinsurers with a minimum rating of 'A'. Where customers bearing credit risk are independently rated, these ratings are used. In instances where there is no independent rating, the credit quality of the customer is assessed by taking into account their financial position, past experience and other factors.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 4. Management of Insurance and Financial Risk (continued)

### 4.2 Financial risk (continued)

#### 4.2.1 Credit risk (continued)

##### (vi) Credit quality of financial assets (continued)

##### As at June 30, 2018

	A	BBB	BB or below	No ratings assigned	Total
Financial assets					
- debt securities	22,854,653	24,327,988	9,176,056	6,565,780	62,924,477
- loans and receivables	-	-	-	84,043,700	84,043,700
Reinsurance assets	184,599,579	-	-	-	184,599,579
Other assets	-	-	-	7,114,713	7,114,713
Short term deposits	7,923,598	12,000,000	7,635,834	24,474,953	52,034,385
Cash and cash equivalents	64,555,655	20,423,478	1,488,000	43,613,692	130,080,825
<b>Total</b>	<b>\$279,933,485</b>	<b>\$56,751,466</b>	<b>\$18,299,890</b>	<b>\$165,812,838</b>	<b>\$520,797,679</b>

##### As at June 30, 2017

	A	BBB	BB or below	No ratings assigned	Total
Financial assets					
- debt securities	17,958,677	26,654,569	16,902,807	-	61,516,053
- loans and receivables	-	-	-	89,294,569	89,294,569
Reinsurance assets	179,460,078	-	-	-	179,460,078
Other assets	-	-	-	5,389,337	5,389,337
Short term deposits	7,833,044	29,265,814	5,041,373	19,213,553	61,353,784
Cash and cash equivalents	64,356,533	3,712,961	1,240,000	45,931,632	115,241,126
<b>Total</b>	<b>\$269,608,332</b>	<b>\$59,633,344</b>	<b>\$23,184,180</b>	<b>\$159,829,091</b>	<b>\$512,254,947</b>

#### 4.2.2 Liquidity risk

The Group is exposed to regular demands on its available cash resources. Liquidity risk is the risk that the Group may not be able to pay obligations when they fall due. The Group employs various asset/liability techniques to manage its liquidity risks. These include matching the maturity profile of its assets and liabilities and maintaining short term assets to meet its funding requirements at any point in time. The techniques used vary with market conditions.

The following table analyses financial assets and liabilities into relevant maturity groupings based on the remaining period at the consolidated statement of financial position date to the contractual maturity date.

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 4. Management of Insurance and Financial Risk (continued)

#### 4.2 Financial risk (continued)

##### 4.2.2 Liquidity risk (continued)

The analysis below shows the maturity profile of financial assets based on contractual discounted cashflows; the maturity profile of financial liabilities using contractual undiscounted cashflows; and the maturity profile of insurance liabilities using expected discounted cashflows.

As at June 30, 2018

	Up to One Year	One to Five Years	Over Five Years	Total
<b>Assets</b>				
Financial assets				
- available for sale	33,088,125	21,549,073	17,710,582	72,347,780
- loans and receivables	80,406,822	2,967,319	669,559	84,043,700
Reinsurance assets	183,951,769	647,810	-	184,599,579
Other assets	7,114,713	-	-	7,114,713
Short term deposits	52,034,385	-	-	52,034,385
Cash and cash equivalents	130,080,825	-	-	130,080,825
<b>Total</b>	<b>486,676,639</b>	<b>25,164,202</b>	<b>18,380,141</b>	<b>530,220,982</b>
<b>Liabilities</b>				
Insurance liabilities	351,756,472	8,057,553	-	359,814,025
Reinsurance payable	64,001,284	-	-	64,001,284
Trade and other payables	29,165,269	-	-	29,165,269
<b>Total</b>	<b>444,923,025</b>	<b>8,057,553</b>	<b>-</b>	<b>452,980,578</b>
<b>Net liquidity risk</b>	<b>\$41,753,614</b>	<b>\$17,106,649</b>	<b>\$18,380,141</b>	<b>\$77,240,404</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.2 Liquidity risk (continued)

As at June 30, 2017

	Up to One Year	One to Five Years	Over Five Years	Total
<b>Assets</b>				
Financial assets				
- available for sale	28,884,149	22,497,457	17,920,321	69,301,927
- loans and receivables	86,783,129	2,031,067	480,373	89,294,569
Reinsurance assets	176,576,385	2,883,693	-	179,460,078
Other assets	5,389,337	-	-	5,389,337
Short term deposits	61,353,784	-	-	61,353,784
Cash and cash equivalents	115,241,126	-	-	115,241,126
<b>Total</b>	<b>474,227,910</b>	<b>27,412,217</b>	<b>18,400,694</b>	<b>520,040,821</b>
<b>Liabilities</b>				
Insurance liabilities	353,500,346	8,277,065	-	361,777,411
Reinsurance payable	62,856,836	-	-	62,856,836
Trade and other payables	27,341,953	-	-	27,341,953
<b>Total</b>	<b>443,699,135</b>	<b>8,277,065</b>	<b>-</b>	<b>451,976,200</b>
<b>Net liquidity risk</b>	<b>\$30,528,775</b>	<b>\$19,135,152</b>	<b>\$18,400,694</b>	<b>\$68,064,621</b>

There were no changes in the objectives, policies or procedures for managing liquidity risk from the prior year.

#### 4.2.3 Market risk

Market risk is the risk that the fair value or future cashflows of a financial instrument will fluctuate as a result of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk.

##### a) Fair value and cash flow interest rate risk

The Group takes on exposure to the effects of fluctuations in the prevailing levels of market interest rates on its financial position, financial performance and future cash flows. Fair value interest rate risk is the risk that the fair values of a financial instrument will fluctuate because of changes in the market interest rates. Cash flow interest rate risk is the risk that the future cashflows of a financial instrument will fluctuate because of changes in market interest rates.

The Group's interest rate risk arises from its available for sale financial assets and its short-term deposits and cash and cash equivalents. The Group has no significant borrowing and interest servicing debts and therefore is not subject to significant interest rate risk on its financial liabilities.

The Group employs various asset/liability techniques to manage interest rate risks. These techniques include managing the composition of the portfolio between fixed and floating rate instruments and regularly reviewing the market values of its available for sale financial assets. The Group's treasury management strategy is focused towards short-term investment instruments including fixed deposit, government short-term treasury bills and mutual funds with maturity terms of 1 year or less. For investments with maturities exceeding one (1) year, opportunities for variable interest rate instruments are sourced as a preferred investment.

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 4. Management of Insurance and Financial Risk (continued)

#### 4.2 Financial risk (continued)

#### 4.2.3 Market risk (continued)

##### a) Fair value and cash flow interest rate risk (continued)

There were no changes in the objectives, policies or procedures for managing interest rate risk from the prior year.

##### (i) Cash flow interest rate risk

The table below summarises the Group's exposure to cashflow interest rate risk.

##### As at June 30, 2018

	Carrying Value	1% Movement in Interest Rates
Short term deposits	\$52,034,385	\$520,344
Cash and cash equivalents	\$130,080,825	\$1,300,808

##### As at June 30, 2017

	Carrying Value	1% Movement in Interest Rates
Short term deposits	\$61,353,784	\$613,538
Cash and cash equivalents	\$115,241,126	\$1,152,411

##### (ii) Fair value interest rate risk

The table below summarises the Group's exposure to fair value interest rate risk.

##### As at June 30, 2018

	Carrying Value	Fair Value
Available for sale financial assets	\$76,820,014	\$76,820,014
Mortgage and other loans	\$19,101,534	\$19,101,538

##### As at June 30, 2017

	Carrying Value	Fair Value
Available for sale financial assets	\$82,439,318	\$82,439,318
Mortgage and other loans	\$17,800,348	\$17,800,348

##### b) Currency risk

The Group takes on exposure due to the effects of fluctuations in the prevailing foreign exchange rates on its financial positions, financial performance and cash flows. The strategy for dealing with currency risks is to match foreign currency liabilities with assets denominated in the same currency.

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Market risk (continued)

b) Currency risk (continued)

The table below summarises the Group's significant currency positions for currency other than Trinidad and Tobago dollars (expressed in Trinidad and Tobago dollars):

**As at June 30, 2018**

	Eastern Caribbean Dollar	Barbados Dollar	United States Dollar	Other	Total
<b>Assets</b>					
Financial assets					
- available for sale	5,784,277	2,164,248	16,778,019	1,906,775	26,633,319
- loans and receivables	17,763,944	2,058,798	-	-	19,822,742
Reinsurance assets	-	-	184,599,579	-	184,599,579
Other assets	2,178,884	632,460	-	-	2,811,344
Short term deposits	34,772,985	5,261,400	-	-	40,034,385
Cash and cash equivalents	40,917,894	366,052	25,282,432	948,465	67,514,843
<b>Total assets</b>	<b>101,417,984</b>	<b>10,482,958</b>	<b>226,660,030</b>	<b>2,855,240</b>	<b>341,416,212</b>
<b>Liabilities</b>					
Insurance liabilities	134,815,215	19,805,292	-	-	154,620,507
Reinsurance payable	-	-	64,001,284	-	64,001,284
Trade and other payables	5,815,242	2,639,747	-	-	8,454,989
<b>Total liabilities</b>	<b>140,630,457</b>	<b>22,445,039</b>	<b>64,001,284</b>	<b>-</b>	<b>227,076,780</b>
<b>Net currency gap</b>	<b>(39,212,473)</b>	<b>(11,962,081)</b>	<b>162,658,746</b>	<b>2,855,240</b>	<b>114,339,432</b>
<b>Effect of 1% change in exchange rates on consolidated statement of comprehensive income</b>	<b>\$(392,125)</b>	<b>\$(119,621)</b>	<b>\$1,626,587</b>	<b>\$28,552</b>	<b>\$1,143,393</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Market risk (continued)

b) Currency risk (continued)

As at June 30, 2017

	Eastern Caribbean Dollar	Barbados Dollar	United States Dollar	Other	Total
<b>Assets</b>					
Financial assets					
- available for sale	4,278,955	6,314,888	20,802,330	1,983,325	33,379,498
- loans and receivables	29,589,110	5,379,560	-	-	34,968,670
Reinsurance assets	-	-	179,460,078	-	179,460,078
Other assets	1,594,643	591,082	-	-	2,185,725
Short term deposits	30,962,429	1,125,540	-	-	32,087,969
Cash and cash equivalents	43,659,204	1,752,611	18,342,793	858,352	64,612,960
<b>Total assets</b>	<b>110,084,341</b>	<b>15,163,681</b>	<b>218,605,200</b>	<b>2,841,677</b>	<b>346,694,900</b>
<b>Liabilities</b>					
Insurance liabilities	96,910,317	45,713,271	-	-	142,623,588
Reinsurance payable	-	-	62,856,836	-	62,856,836
Trade and other payables	5,460,412	2,211,673	-	-	7,672,085
<b>Total liabilities</b>	<b>102,370,729</b>	<b>47,924,944</b>	<b>62,856,836</b>	<b>-</b>	<b>213,152,509</b>
<b>Net currency gap</b>	<b>7,713,612</b>	<b>(32,761,263)</b>	<b>155,748,364</b>	<b>2,841,677</b>	<b>133,542,391</b>
<b>Effect of 1% change in exchange rates on consolidated statement of comprehensive income</b>					
	<b>\$77,136</b>	<b>\$(327,613)</b>	<b>\$1,557,484</b>	<b>\$28,417</b>	<b>\$1,335,424</b>

Included in the 'Other' category are assets held in Great British Pounds and Canadian Dollars.

Management believes a 1% deviation to be reasonable given the current and expected economic conditions in the locations in which the Group operates. There was no change in the objectives, policies or procedures for managing currency risk from the prior year.

c) Other price risk

The table below summarises the Group's exposure to other price risk.

As at June 30, 2018

	Carrying Value	Effect on Equity of a 5% Change
<b>Equities</b>		
Listed	10,505,887	525,294
Unlisted	3,389,650	169,483
	<b>\$13,895,537</b>	<b>\$694,777</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.3 Market risk (continued)

c) Other price risk (continued)

As at June 30, 2017

	Carrying Value	Effect on Equity of a 5% Change
<b>Equities</b>		
Listed	17,533,615	876,681
Unlisted	3,389,650	169,483
	<b>\$20,923,265</b>	<b>\$1,046,164</b>

Management believes a 5% deviation to be reasonable given the current and expected economic conditions in the locations in which the Group operates. There were no changes in the objectives, policies or procedures for managing other price risk from the prior year.

4.2.4 Financial instruments by category

The table below summarizes the carrying value of the Group's financial instruments and their fair values as at the year-end.

As at June 30, 2018

Financial Instrument	Carrying Value	Fair Value
<b>Financial Assets</b>		
<i>Available for sale</i>		
Debt securities	62,924,477	62,924,477
Equities	13,895,537	13,895,537
	<b>\$76,820,014</b>	<b>\$76,820,014</b>
<i>Loans and receivables</i>		
Loans and receivables	84,043,700	84,043,700
Reinsurance assets	184,599,579	184,599,579
Other assets	7,114,713	7,114,713
Short term deposits	52,034,385	52,034,385
Cash and cash equivalents	130,080,825	130,080,825
	<b>\$457,873,202</b>	<b>\$457,873,202</b>
<b>Financial Liabilities</b>		
<i>Financial liabilities at amortised cost</i>		
Insurance liabilities	359,814,025	359,814,025
Reinsurance payable	64,001,284	74,056,559
Trade and other payables	29,165,269	29,165,269
	<b>\$452,980,578</b>	<b>\$452,980,578</b>

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 4. Management of Insurance and Financial Risk (continued)

4.2 Financial risk (continued)

4.2.4 Financial instruments by category (continued)

**As at June 30, 2017**

### Financial Instrument

Carrying Value

Fair Value

### Financial Assets

#### Available for sale

Debt securities

61,516,053

61,516,053

Equities

20,923,265

20,923,265

**\$82,439,318**

**\$82,439,318**

#### Loans and receivables

Loans and receivables

89,294,569

89,294,569

Reinsurance assets

179,460,078

179,460,078

Other assets

5,389,337

5,389,337

Short term deposits

61,353,784

61,353,784

Cash and cash equivalents

115,241,126

115,241,126

**\$450,738,894**

**\$450,738,894**

### Financial Liabilities

#### Financial liabilities at amortised cost

Insurance liabilities

361,777,411

361,777,411

Reinsurance payable

62,856,836

62,856,836

Trade and other payables

27,341,953

27,341,953

**\$451,976,200**

**\$451,976,200**

The fair value of financial instruments is determined as follows:

a) Debt securities and equities

The fair values of quoted investments are based on the last traded prices. If the market for a financial asset is not active, the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same and discounted cash flow analysis.

b) Loans and receivables

The fair value was determined based on the present value of future cash flows using current market interest rates.

c) Reinsurance assets

The carrying value on these reinsurance assets are a close approximation to the fair value of these assets as these amounts represents the reinsurance assets on the related undiscounted insurance liabilities for which the settlement date is uncertain.

d) Other financial assets and liabilities

These balances are short term and as a result, carrying value is a close approximation to fair value.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 4. Management of Insurance and Financial Risk (continued)

### 4.2 Financial risk (continued)

#### 4.2.5 Fair value hierarchy

IFRS 13 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources; unobservable inputs reflect the Group's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities. This level includes listed equity securities and debt instruments on exchanges.
- Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3 – Inputs for the asset or liability that are not based on observable market data (unobservable inputs). This level includes equity investments and debt instruments with significant unobservable components.

This hierarchy requires the use of observable market data when available. The Group considers relevant and observable market prices in its valuations where possible. There were no transfers between the levels during the year ended June 30, 2018 (2017: nil).

#### As at June 30, 2018

	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Financial Assets				
- Available for sale	\$15,960,985	\$55,305,131	\$5,553,898	\$76,820,014

#### As at June 30, 2017

	Level 1	Level 2	Level 3	Total
<b>Assets</b>				
Financial Assets				
- Available for sale	\$17,533,615	\$61,516,053	\$3,389,650	\$82,439,318

#### 4.2.6 Capital management

The Group manages its shareholders' equity of \$141,009,680 (2017: \$139,719,301) as capital.

The Group's objectives when managing capital are:

- To comply with the capital requirements required by the regulators of the insurance markets where the Group operates.
- To safeguard the Group's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders.
- To provide an adequate return to shareholders by pricing insurance and investment contracts commensurately with the level of risk.

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 4. Management of Insurance and Financial Risk (continued)

### 4.2 Financial risk (continued)

#### 4.2.6 Capital Management (continued)

In each country in which the Group operates, the local insurance regulator specifies the minimum amount and type of capital that must be held in relation to their insurance liabilities. The minimum required capital must be maintained at all times throughout the year. The Group is subject to insurance solvency regulations in all the territories in which it issues insurance contracts. These solvency regulations require the Group and its individual branches in each territory to maintain a surplus of assets over liabilities greater than a specific percentage of its net premium income. The percentage differs in each territory. The Group has embedded in its compliance framework the necessary tests to ensure continuous and full compliance with such regulations.

In the current year, the Group met its objectives for managing capital. There were no changes in the objectives, capital base or policies for capital management from the prior year.

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 5. Property, Plant and Equipment

	Leasehold Property	Freehold Properties	Furniture and Fittings	Office Equipment	Vehicles	Computer Equipment	Total
<b>Year ended June 30, 2018</b>							
<b>Cost</b>							
Balance as at July 1, 2017	29,937,812	14,189,572	6,715,251	5,286,669	3,893,014	35,203,183	95,225,501
Additions	-	-	79,835	46,082	642,604	1,274,956	2,043,477
Disposals	-	-	(2,298)	(456,157)	(677,094)	(15,985)	(1,151,534)
Exchange rate difference	-	-	(3,833)	(324)	-	(1,238)	(5,395)
Balance as at June 30, 2018	<b>29,937,812</b>	<b>14,189,572</b>	<b>6,788,955</b>	<b>4,876,270</b>	<b>3,858,524</b>	<b>36,460,916</b>	<b>96,112,049</b>
<b>Accumulated depreciation</b>							
Balance as at July 1, 2017	2,848,690	1,772,391	4,300,657	4,000,749	2,482,048	27,952,256	43,356,791
Charge on disposals	-	-	(1,541)	(304,334)	(457,471)	(12,262)	(775,608)
Depreciation charge	317,938	359,913	306,765	258,670	408,755	1,904,257	3,556,298
Exchange rate difference	-	15,099	(10,199)	(2,740)	863	959	3,982
Balance as at June 30, 2018	<b>3,166,628</b>	<b>2,147,403</b>	<b>4,595,682</b>	<b>3,952,345</b>	<b>2,434,195</b>	<b>29,845,210</b>	<b>46,141,463</b>
<b>Net book value as at June 30, 2018</b>	<b>\$26,771,184</b>	<b>\$12,042,169</b>	<b>\$2,193,273</b>	<b>\$923,925</b>	<b>\$1,424,329</b>	<b>\$6,615,706</b>	<b>\$49,970,586</b>
<b>Year ended June 30, 2017</b>							
<b>Cost</b>							
Balance as at July 1, 2016	29,937,812	13,970,348	6,334,297	4,674,961	3,381,014	32,736,991	91,035,423
Additions	-	-	362,947	611,708	512,000	2,466,192	3,952,847
Disposals	-	-	(3,260)	-	-	-	(3,260)
Exchange rate difference	-	219,224	21,267	-	-	-	240,491
Balance as at June 30, 2017	<b>29,937,812</b>	<b>14,189,572</b>	<b>6,715,251</b>	<b>5,286,669</b>	<b>3,893,014</b>	<b>35,203,183</b>	<b>95,225,501</b>
<b>Accumulated depreciation</b>							
Balance as at July 1, 2016	2,530,751	1,411,000	3,972,624	3,716,747	2,065,226	25,929,539	39,625,887
Charge on disposals	-	-	(1,844)	-	-	-	(1,844)
Depreciation charge	317,939	331,051	324,244	281,623	415,671	2,020,106	3,690,634
Exchange rate difference	-	30,340	5,633	2,379	1,151	2,611	42,114
Balance as at June 30, 2017	<b>2,848,690</b>	<b>1,772,391</b>	<b>4,300,657</b>	<b>4,000,749</b>	<b>2,482,048</b>	<b>27,952,256</b>	<b>43,356,791</b>
<b>Net book value as at June 30, 2017</b>	<b>\$27,089,122</b>	<b>\$12,417,181</b>	<b>\$2,414,594</b>	<b>\$1,285,920</b>	<b>\$1,410,966</b>	<b>\$7,250,927</b>	<b>\$51,868,710</b>

Bank borrowings are secured on land and buildings for the value of \$16,767,707 (2017: \$16,767,707) (Note 16).

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Year ended June 30, 2018

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### 6. Retirement Benefit Asset

	2018	2017
Retirement Benefit Asset	<b>\$2,311,616</b>	<b>\$2,264,390</b>
Amounts recognised in the statement of financial position are as follows:		
Fair value of plan assets	4,773,398	4,606,342
Present value of funded obligations	(2,461,782)	(2,341,952)
Retirement Benefit Asset	<b>\$2,311,616</b>	<b>\$2,264,390</b>
Movement in the retirement benefit asset recognised over the year is as follows:		
Beginning of the year	2,264,390	1,364,354
Net pension expense	47,226	881,864
Contributions paid	-	18,172
As at end of year	<b>\$2,311,616</b>	<b>\$2,264,390</b>
Movement in the present value of funded obligation for the year is as follows:		
Beginning of year	2,341,952	3,554,988
Interest cost	181,452	256,680
Current service cost	129,004	160,180
Benefit payments	(103,187)	(585,544)
Actuarial gains	(87,439)	(1,044,352)
As at end of year	<b>\$2,461,782</b>	<b>\$2,341,952</b>
Movement in the fair value of plan assets for the year is as follows:		
Beginning of year	4,606,342	4,919,342
Expected return on plan assets	235,601	219,703
Company contributions	-	18,173
Employee contributions	34,642	34,669
Benefit payments	(103,187)	(585,545)
As at end of year	<b>\$4,773,398</b>	<b>\$4,606,342</b>
Amounts recognised in the statement of comprehensive income:		
<i>Profit or loss</i>		
Current service cost	94,362	125,511
Interest cost	(161,455)	(92,294)
Net pension expense	(67,093)	33,217
<i>Other comprehensive income/(loss)</i>		
Expected return on plan assets	107,306	129,271
Net actuarial gains	(87,439)	(1,044,352)
	19,867	(915,081)
Net pension benefit	<b>\$(47,226)</b>	<b>\$(881,864)</b>
Actual return on plan assets	<b>\$235,601</b>	<b>\$219,703</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 6. Retirement Benefit Asset (continued)

	2018	2017
The principal assumptions used in the actuarial valuation are as follows:		
Discount rate at end of year	7.5%	7.5%
Expected return on plan assets at end of year	7.5%	7.5%
Future salary increases	6.5%	6.5%
Future pension increases	3.0%	3.0%
NIS ceiling increases	3.5%	3.5%
Mortality – US Mortality tables	GAM94	GAM94
The plan assets are invested in a segregated equity fund and bond fund managed by Sagicor Life Inc.	<b>\$4,773,398</b>	<b>\$4,606,342</b>

The expected return on plan assets is calculated using an average of the assets at the start and end of the year multiplied by the expected percentage rate of return.

There are no expected contributions to post employment benefit plans for the year ending June 30, 2019.

The assets of the defined benefit plan are disaggregated into the following quoted and unquoted securities.

	% of Portfolio	
	2018	2017
Equities	50%	31%
Real estate	7%	4%
Bonds	26%	44%
Mortgages	7%	13%
Deposits/Cash	10%	8%

#### Sensitivity analysis

If the main assumptions were changed the present value of the obligation would be as follows:

	Present value of obligation	
	+ 0.50%	- 0.50%
Discount rate	\$2,284,706	\$2,663,108
Salary increase and NIS increase	\$2,550,740	\$2,379,625

### 7. Financial Assets – Available for Sale

	2018	2017
Equities	19,249,710	26,277,438
Government bonds	33,582,810	34,651,455
Corporate bonds	29,341,667	26,864,598
Provision for impairment	(5,354,173)	(5,354,173)
	<b>\$76,820,014</b>	<b>\$82,439,318</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 7. Financial Assets – Available for Sale (continued)

The movement in available for sale financial assets is summarised as follows:

	2018	2017
At beginning of year	82,439,318	69,254,923
Additions	10,154,714	44,756,215
Disposals	(14,643,649)	(32,936,032)
Net realised loss on financial assets	1,571,803	1,315,525
Net fair value change for the year	(2,701,172)	851,260
Impairment loss recognised	-	(802,573)
As at end of year	<b>\$76,820,014</b>	<b>\$82,439,318</b>

### 8. Financial Assets – Loans and Receivables

	2018	2017
Amounts due from brokers	62,822,748	52,520,154
Mortgage and other loans	19,101,538	17,800,348
Amounts due from policyholders	2,119,414	18,974,067
	<b>\$84,043,700</b>	<b>\$89,294,569</b>
Current portion	80,406,822	86,783,129
Non-current portion	3,636,878	2,511,440
	<b>\$84,043,700</b>	<b>\$89,294,569</b>

### 9. Reinsurance Assets

	2018	2017
Current	183,951,769	176,576,385
Non-current	647,810	2,883,693
Total assets arising from reinsurance contracts (Note 14)	<b>\$184,599,579</b>	<b>\$179,460,078</b>

### 10. Deferred Taxes

Deferred taxes are calculated on all temporary differences under the liability method using tax rates applicable in the respective territories.

The movement in the deferred tax account is as follows:

	2018	2017
As at beginning of year	(3,932,686)	(2,268,856)
Credit to profit or loss (Note 20)	(1,495,979)	(2,116,634)
(Credit)/charge to other comprehensive income	(680,505)	452,804
As at end of year	<b>\$(6,109,170)</b>	<b>\$(3,932,686)</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 10. Deferred Taxes (continued)

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred tax assets and liabilities relate to the same entity. The following amounts are shown on the consolidated statement of financial position:

	2018	2017
Deferred tax assets	(8,215,629)	(6,553,064)
Deferred tax liabilities	2,106,459	2,620,378
	<b>\$(6,109,170)</b>	<b>\$(3,932,686)</b>

Deferred tax assets are recognised for tax losses carried forward to the extent that the realisation of the related tax benefit through future taxable profits is probable.

Deferred tax assets and liabilities and the deferred income tax charge in the consolidated statement of comprehensive income and other comprehensive income are attributable to the following items:

	Balance as at July 1, 2017	Charge/(credit) to Profit or Loss	Credit to Other Comprehensive Income	Balance as at June 30, 2018
Deferred tax liabilities:				
Fair value gains on available for sale financial assets	1,047,823	-	(675,543)	372,280
Retirement benefit asset	569,859	-	(4,962)	564,897
Accelerated tax depreciation	1,002,696	166,586	-	1,169,282
	<u>2,620,378</u>	<u>166,586</u>	<u>(680,505)</u>	<u>2,106,459</u>
Deferred tax assets:				
Impairment provision	(1,149,090)	-	-	(1,149,090)
Tax losses carried forward	(5,403,974)	(1,662,565)	-	(7,066,539)
	<u>(6,553,064)</u>	<u>(1,662,565)</u>	<u>-</u>	<u>(8,215,629)</u>
Net deferred tax asset	<b>\$(3,932,686)</b>	<b>\$(1,495,979)</b>	<b>\$(680,505)</b>	<b>\$(6,109,170)</b>
	Balance as at July 1, 2016	Credit to Profit or Loss	Charge to Other Comprehensive Income	Balance as at June 30, 2017
Deferred tax liabilities:				
Fair value gains on available for sale financial assets	823,789	-	224,034	1,047,823
Retirement benefit asset	341,089	-	228,770	569,859
Accelerated tax depreciation	1,093,751	(91,055)	-	1,002,696
	<u>2,258,629</u>	<u>(91,055)</u>	<u>452,804</u>	<u>2,620,378</u>
Deferred tax assets:				
Impairment provision	(1,149,090)	-	-	(1,149,090)
Tax losses carried forward	(3,378,395)	(2,025,579)	-	(5,403,974)
	<u>(4,527,485)</u>	<u>(2,025,579)</u>	<u>-</u>	<u>(6,553,064)</u>
Net deferred tax asset	<b>\$(2,268,856)</b>	<b>\$(2,116,634)</b>	<b>\$452,804</b>	<b>\$(3,932,686)</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 10. Deferred Taxes (continued)

	2018	2017
Deferred tax liabilities:		
- to be realised after more than 12 months	1,941,170	2,486,757
- to be realised within 12 months	165,289	133,621
	<b>\$2,106,459</b>	<b>\$2,620,378</b>
Deferred tax assets:		
- to be realised after more than 12 months	(6,762,095)	(5,952,658)
- to be realised within 12 months	(1,453,534)	(600,406)
	<b>\$(8,215,629)</b>	<b>\$(6,553,064)</b>

### 11. Short Term Deposits

	2018	2017
(i) Treasury bills	19,840,000	36,277,541
(ii) At banks	14,987,199	7,833,044
(iii) Financial Institutions	10,976,001	12,409,814
(iv) Supervisor of Insurance	6,231,185	4,833,385
	<b>\$52,034,385</b>	<b>\$61,353,784</b>

The amounts included in (iv) above represent cash deposits with the various Supervisors of Insurance held towards the Group's statutory deposits requirements. These deposits have an average effective interest rate of 2.09% (2017: 2.17%).

### 12. Stated Capital

	2018	2017
Authorised		
Unlimited ordinary shares of no par value		
Issued and fully paid		
34,666,667 ordinary shares of no par value	<b>\$39,000,000</b>	<b>\$39,000,000</b>

### 13. Statutory Reserve

	2018	2017
Balance at beginning of year	23,042,895	21,623,421
Transfer from statement of comprehensive income	1,320,803	1,419,474
Balance at end of year	<b>\$24,363,698</b>	<b>\$23,042,895</b>

As required by section 171 of the Insurance Act 1980 of Trinidad and Tobago, at least 25% of the Company's profit for the year on its general insurance business is to be appropriated towards a reserve until such reserve equals or exceeds the liability in respect of outstanding unexpired policies.

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

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### 14. Insurance Liabilities and Reinsurance Assets

	2018	2017
<b>Insurance liabilities – gross</b>		
<i>Short-term insurance contracts</i>		
Claims reported and loss adjustment expenses	149,787,031	136,442,791
Claims incurred but not reported	43,919,395	57,657,394
Total insurance claims liability	193,706,426	194,100,185
Unearned premiums	153,468,137	157,706,048
Unexpired risks provision	9,595,647	6,402,590
Total unearned premiums and unexpired risk liability	163,063,784	164,108,638
<i>Long-term insurance contracts</i>		
- Annuities	2,791,082	2,621,910
- Term life	252,733	946,678
Total long-term insurance contracts	3,043,815	3,568,588
<b>Total insurance liabilities - gross</b>	<b>\$359,814,025</b>	<b>\$361,777,411</b>
<b>Recoverable from reinsurers</b>		
<i>Short-term insurance contracts</i>		
Claims reported and loss adjustment expenses	94,380,835	72,954,685
Claims incurred but not reported	11,951,309	29,065,162
Total insurance claims recoverable	106,332,144	102,019,847
Unearned premiums	75,001,178	77,361,010
Unexpired risks provision	3,237,310	-
Long-term insurance contracts	28,947	79,221
<b>Total reinsurers' share of insurance liabilities</b>	<b>\$184,599,579</b>	<b>\$179,460,078</b>
<b>Insurance liabilities – net</b>		
<i>Short-term insurance contracts</i>		
Claims reported and loss adjustment expenses	55,406,196	63,488,106
Claims incurred but not reported	31,968,086	28,592,232
Total insurance claims liability	87,374,282	92,080,338
Unearned premiums	78,466,959	80,345,038
Unexpired risks provision	6,358,337	6,402,590
Total unearned premiums and unexpired risk	84,825,296	86,747,628
<i>Long-term insurance contracts</i>		
- Annuities	2,791,082	2,621,910
- Term life	223,786	867,457
Total long-term insurance contracts	3,014,868	3,489,367
<b>Total insurance liabilities - net</b>	<b>\$175,214,446</b>	<b>\$182,317,333</b>
Current	167,804,701	174,302,050
Non-current	7,409,745	8,015,283
<b>Total insurance liabilities - net</b>	<b>\$175,214,446</b>	<b>\$182,317,333</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 14. Insurance Liabilities and Reinsurance Assets (continued)

#### 14.1 Assumptions, change in assumptions and sensitivity

##### (a) Development of claims

The development of insurance liabilities provides a measure of the Group's ability to estimate the ultimate value of claims. The top half of each table below illustrates how the Group's estimate of outstanding claims relating to short term insurance contracts (excluding group health business) for each accident year has changed at successive year ends. The bottom half of the table reconciles the cumulative claims to the amount appearing in the consolidated statement of financial position. An accident year basis is considered to be most appropriate for the business written by the Group.

Accident year	2013	2014	2015	2016	2017	2018	Total
Insurance claims – gross							
- at end of accident year	67,442,433	86,951,132	97,761,859	123,459,284	119,353,110	340,529,504	
- one year later	60,173,736	80,003,410	83,102,178	112,985,237	98,868,151	-	
- two years later	58,283,914	75,676,785	81,488,707	106,234,571	-	-	
- three years later	58,100,068	75,324,399	80,785,203	-	-	-	
- four years later	58,240,402	70,933,727	-	-	-	-	
- five years later	56,878,465	-	-	-	-	-	
Current estimate of cumulative claims	56,878,465	70,933,727	80,785,203	106,234,571	98,868,151	340,529,504	754,229,621
Cumulative payments to date	(53,349,636)	(65,047,548)	(70,464,951)	(89,707,916)	(75,694,773)	(257,704,742)	(611,969,566)
	3,528,829	5,886,179	10,320,252	16,526,655	23,173,378	82,824,762	142,260,055
Liabilities in respect of years prior to 2012 (short term excluding group health)							32,797,186
Total insurance claims liability – group health and long-term business							18,649,185
Total insurance claims liability – gross							<b>\$193,706,426</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

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### 14. Insurance Liabilities and Reinsurance Assets (continued)

14.1 Assumptions, change in assumptions and sensitivity (continued)

(a) Development of claims (continued)

Accident year	2013	2014	2015	2016	2017	2018	Total
Insurance claims – net							
- at end of accident year	30,832,015	38,935,217	46,282,280	66,810,406	63,529,004	60,524,695	
- one year later	30,103,800	38,697,273	42,360,647	66,015,150	56,109,652	-	
- two years later	29,005,269	36,825,513	41,539,846	62,661,946	-	-	
- three years later	29,415,518	36,773,323	42,190,411	-	-	-	
- four years later	29,742,139	35,005,947	-	-	-	-	
- five years later	29,364,765	-	-	-	-	-	
Current estimate of cumulative claims	29,364,765	35,005,947	42,190,411	62,661,946	56,109,652	60,524,695	285,857,416
Cumulative payments to date	(26,742,179)	(31,690,197)	(36,016,339)	(51,789,687)	(41,912,800)	(32,383,431)	(220,534,633)
	2,622,586	3,315,750	6,174,072	10,872,259	14,196,852	28,141,264	65,322,783
Liabilities in respect of years prior to 2012 (short term excluding group health)							7,852,667
Total insurance claims liability – group health and long-term business							14,198,832
Total insurance claims liability – net							<b>\$87,374,282</b>

# Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

## 14. Insurance Liabilities and Reinsurance Assets (continued)

### 14.1 Assumptions, change in assumptions and sensitivity (continued)

#### (b) Process used to decide on assumptions

##### *Short-term Insurance Contracts*

The risks associated with these insurance contracts and in particular, with casualty insurance contracts are complex and subject to a number of variables that complicate quantitative sensitivity analysis. The Group uses historical data for trending and estimating the ultimate cost of claims. The basic technique involves the analysis of historical claims development factors and the selection of estimated development factors based on this historical pattern. These factors are then applied to cumulative claims data to develop the estimated total claims for the ensuing year.

The Group reserves for property and casualty insurance claims immediately on the receipt of a claim incident report. The Group's policy is to establish realistic reserves based on available information and cost estimates. The policy is to ensure that the majority of claims are adequately reserved in the same accounting month in which they are reported and no later than thirty (30) days after the first report of loss.

Outstanding claim reserves are continuously re-evaluated based on new information and developments and the reserves are adjusted for accordingly. The Group reassesses its provision for incurred but not reported claims (IBNR) on an annual basis.

##### *Long-term Insurance Contracts*

##### *Annuities*

These reserves are determined based on the fund balances for the contracts at the statement of financial position date.

##### *Term Life*

These reserves are valued using the gross premium valuation method which utilises assumptions regarding the rate of return on these contracts as well as mortality assumptions.

See Note 3 for details on the sensitivity of these reserves.

## Notes to the Consolidated Financial Statements

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(Expressed in Trinidad and Tobago Dollars)

### 14. Insurance Liabilities and Reinsurance Assets (continued)

#### 14.2 Movement in insurance liabilities and reinsurance assets

##### (a) Claims and loss adjustment expenses

##### Year ended June 30, 2018

	Gross	Reinsurance	Net
Notified claims	136,442,791	(72,954,685)	63,488,106
Incurred but not reported	57,657,394	(29,065,162)	28,592,232
<b>Total as at beginning of year</b>	<b>194,100,185</b>	<b>(102,019,847)</b>	<b>92,080,338</b>
Cash paid for claims settled in year	(365,384,228)	239,594,172	(125,790,056)
<b>Increase/(decrease) in liabilities</b>			
- arising from current year claims	412,462,019	(289,061,754)	123,400,265
- arising from prior year claims	(47,471,550)	45,155,285	(2,316,265)
<b>Total as at end of year</b>	<b>\$193,706,426</b>	<b>\$(106,332,144)</b>	<b>\$87,374,282</b>
Notified claims	149,787,031	(94,380,835)	55,406,196
Incurred but not reported	43,919,395	(11,951,309)	31,968,086
<b>Total as at end of year</b>	<b>\$193,706,426</b>	<b>\$(106,332,144)</b>	<b>\$87,374,282</b>

##### Year ended June 30, 2017

	Gross	Reinsurance	Net
Notified claims	111,946,330	(65,780,540)	46,165,790
Incurred but not reported	53,251,884	(25,904,684)	27,347,200
<b>Total as at beginning of year</b>	<b>165,198,214</b>	<b>(91,685,224)</b>	<b>73,512,990</b>
Cash paid for claims settled in year	(151,140,422)	40,173,702	(110,966,720)
<b>Increase/(decrease) in liabilities</b>			
- arising from current year claims	216,536,791	(70,452,906)	146,083,885
- arising from prior year claims	(36,494,398)	19,944,581	(16,549,817)
<b>Total as at end of year</b>	<b>\$194,100,185</b>	<b>\$(102,019,847)</b>	<b>\$92,080,338</b>
Notified claims	136,442,791	(72,954,685)	63,488,106
Incurred but not reported	57,657,394	(29,065,162)	28,592,232
<b>Total as at end of year</b>	<b>\$194,100,185</b>	<b>\$(102,019,847)</b>	<b>\$92,080,338</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 14. Insurance Liabilities and Reinsurance Assets (continued)

14.2 Movement in insurance liabilities and reinsurance assets (continued)

(b) Provisions for unearned premiums and unexpired short-term risks

Year ended June 30, 2018

	Gross	Reinsurance	Net
Unearned premium provision			
As at beginning of year	157,706,048	(77,361,010)	80,345,038
Increase in the year	153,468,137	(75,001,178)	78,466,959
Release in the year	(157,706,048)	77,361,010	(80,345,038)
<b>As at end of year</b>	<b>\$153,468,137</b>	<b>\$(75,001,178)</b>	<b>\$78,466,959</b>
Unexpired risk provision			
As at beginning of year	6,402,590	-	6,402,590
Increase in the year	9,595,647	(3,237,310)	6,358,337
Release in the year	(6,402,590)	-	(6,402,590)
<b>As at end of year</b>	<b>\$9,595,647</b>	<b>\$(3,237,310)</b>	<b>\$6,358,337</b>

Year ended June 30, 2017

	Gross	Reinsurance	Net
Unearned premium provision			
As at beginning of year	153,827,038	(70,901,878)	82,925,160
Increase in the year	157,706,048	(77,361,010)	80,345,038
Release in the year	(153,827,038)	70,901,878	(82,925,160)
<b>As at end of year</b>	<b>\$157,706,048</b>	<b>\$(77,361,010)</b>	<b>\$80,345,038</b>
Unexpired risk provision			
As at beginning of year	6,703,631	-	6,703,631
Increase in the year	6,402,590	-	6,402,590
Release in the year	(6,703,631)	-	(6,703,631)
<b>As at end of year</b>	<b>\$6,402,590</b>	<b>\$-</b>	<b>\$6,402,590</b>

### 15. Trade and other payables

	2018	2017
Stale dated cheques	6,785,971	6,316,811
Premium taxes payable	4,583,656	5,174,830
Sundry creditors	4,264,889	5,144,633
Collateral payable	3,702,641	2,123,597
Accruals	3,137,656	1,697,782
Interest income deferred	2,254,792	2,327,673
Statutory deposit outstanding	1,240,000	1,240,000
Bond security deposit	989,500	-
Provision for agent's commission	216,341	1,440,513
Other payables and accruals	1,989,823	1,876,114
	<b>\$29,165,269</b>	<b>\$27,341,953</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 16. Bank Borrowing Facilities

The Group's borrowing facilities comprise the following:

	2018	2017
Undrawn overdraft facility	1,000,000	1,000,000
Letter of Credit	4,960,000	4,960,000
	<b>\$5,960,000</b>	<b>\$5,960,000</b>

These facilities, if utilised, will be secured by:

- Registered First Demand Mortgage Registration Number 1375/2011, dated March 3, 2011, recorded April 15, 2011 over 11,456 square feet land with commercial building thereon situated at True Blue, St. George's. Stamped to secure EC\$2,000,000.
- Assignment of All Risks Insurance Policy totalling EC\$3,420,472 (2017: EC\$3,420,473) held with the Company over the above-mentioned property.
- First Leasehold Mortgage over property at # 13 Stanmore Avenue, Port of Spain, stamped to cover \$9,000,000 (2017: \$9,000,000).
- Fire policy over buildings totalling \$16,767,707 (2017: \$16,767,707) held with the Company over the above-mentioned property.

### 17. Insurance Claims and Loss Adjustment Expenses

Year ended June 30, 2018

	Gross	Reinsurance	Net
Current year claims and loss adjustment expenses	412,462,019	(289,061,754)	123,400,265
Prior year claims and loss adjustment expenses	(47,471,550)	45,155,285	(2,316,265)
	<b>\$364,990,469</b>	<b>\$(243,906,469)</b>	<b>\$121,084,000</b>

Year ended June 30, 2017

	Gross	Reinsurance	Net
Current year claims and loss adjustment expenses	216,536,791	(70,452,906)	146,083,885
Prior year claims and loss adjustment expenses	(36,494,398)	19,944,581	(16,549,817)
	<b>\$180,042,393</b>	<b>\$(50,508,325)</b>	<b>\$129,534,068</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 18. Other Operating and Administrative Expenses

	2018	2017
Staff costs (See Note 19)	44,596,758	41,141,988
Rent and utilities	9,075,559	9,879,268
Advertising	6,738,568	9,049,325
Roadside assistance expenses	4,797,190	2,125,415
Staff welfare	4,334,846	4,616,089
Professional fees	3,891,979	4,935,112
Depreciation	3,556,298	3,690,634
Repairs and maintenance	3,318,113	3,399,776
Operating lease rentals	2,454,525	2,526,638
Office expenses	2,186,693	1,821,264
Security	1,669,978	1,300,058
Travelling expenses	1,379,724	1,142,420
Bank charges	1,242,192	1,184,927
Customer relations	579,497	1,056,846
Bad debt expense, net of recoveries	116,966	(168,839)
Impairment loss recognised	-	802,573
Other miscellaneous expenses	2,326,230	2,455,197
	<b>\$92,265,116</b>	<b>\$90,958,691</b>

### 19. Staff Costs

	2018	2017
Wages and salaries	39,458,425	38,375,302
Severance	2,756,011	353,400
National insurance	2,357,756	2,298,035
Net pension expense - defined benefit plan	24,566	115,251
	<b>\$44,596,758</b>	<b>\$41,141,988</b>
Number of persons employed by the Group	<b>255</b>	<b>219</b>

### 20. Taxation

	2018	2017
Current tax	5,371,635	6,188,245
Deferred income tax (Note 10)	(1,495,979)	(2,116,634)
	<b>\$3,875,656</b>	<b>\$4,071,611</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 20. Taxation (continued)

Profit before taxation	\$7,207,564	\$16,145,578
Tax calculated at the statutory tax rate	2,162,269	4,051,502
Effect of different tax rates in other countries	1,307,319	733,641
Income not subject to tax	(370,991)	(371,658)
Expenses not deductible for tax purposes	235,402	900,259
Business levy	1,210,248	-
Green fund levy	827,337	874,404
Deferred income tax (Note 10)	(1,495,979)	(2,116,634)
Prior year under/(over) provision	51	97
Tax charge	<b>\$3,875,656</b>	<b>\$4,071,611</b>

### 21. Related Party Balances and Transactions

The Group is a subsidiary of CGH Limited. The Group also has a 100% subsidiary North West Premium Finance Limited. Beacon Holdings Limited is an affiliated company of The Beacon Insurance Company Limited. North West Premium Finance Limited, Beacon Holdings Limited and CGH Limited are incorporated in the Republic of Trinidad and Tobago.

The following transactions and balances were carried out with related parties:

	2018	2017
i) Leasing of equipment and properties	\$2,454,525	\$2,526,638
ii) Amounts due from related parties	\$5,942,519	\$3,236,241
iii) Provision for doubtful related party receivable balances	\$68,854	\$68,854
iv) Loan to related party and key management personnel	\$5,776,410	\$2,889,418
v) Key management compensation		
The compensation paid or payable to key management for employee services is shown below:		
Salaries and other short-term employee benefits	\$8,242,239	\$10,716,717

### 22. Commitments

	2018	2017
<b>(a) Capital commitments</b>		
The following were the capital commitments of the Group:		
Systems upgrade project	1,439,400	1,230,405
	<b>\$1,439,400</b>	<b>\$1,230,405</b>
<b>(b) Operating lease commitments – where the Group is the lessee</b>		
The Group leases car parks, vehicles and information technology systems under operating leases with varying terms, escalating clauses and renewal rights.		
The future aggregate minimum lease payments are as follows:		
No later than one year	3,743,866	3,037,154
Later than one year and no later than five years	1,574,542	3,798,788
	<b>\$5,318,408</b>	<b>\$6,835,942</b>

## Notes to the Consolidated Financial Statements

Year ended June 30, 2018

(Expressed in Trinidad and Tobago Dollars)

### 23. Contingent Liabilities

The Group has several legal matters pending relating to claims made on its insurance portfolio for which the ultimate cost of settling may be uncertain. These have been adequately provided for as insurance liabilities in the consolidated financial statements. The Group is also subject to other legal actions, the final outcome of which is uncertain. Based on legal advice received, management has concluded that no significant unrecognised liabilities are expected to crystallise.

### 24. Subsequent Events

Management has evaluated the possibility of subsequent events existing in the Group's consolidated financial statements from July 1, 2018 through October 25, 2018, the date the consolidated financial statements were available to be issued. Management has determined that there are no material events that would require adjustment to or disclosure in the Group's consolidated financial statements.

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## AGENCIES

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### Rio Claro

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(Sharaz Mohammed Agency) Ltd  
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### Debe

SSK Agencies  
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### Tunapuna

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